

# APPLICATION FOR APPOINTMENT – Martin County Board of Zoning Adjustment – Please Print

Check One: ☐ Mr. ☒ Mrs. ☐ Ms. ☐ Miss ☐ Dr.

**RECEIVED**

By Donna Gordon at 8:02 am, Sep 25, 2023

Name: Mary Gavin

Residence Address: 8619 SE Sabal Street Hobe Sound FL 33455  
Street - City - Zip Code

Mailing Address: \_\_\_\_\_  
(if different) Street - City - Zip Code

Commission District in which you reside: 3<sup>dg</sup> 3 Staff will complete.

Are you available year round to attend meetings? ☒ yes ☐ no If **no**, what months **are** you available?  
xx

Have you been a Martin County registered voter for at least one year? ☒ yes ☐ no

Telephone numbers: daytime: 772-545-2244 alternate: 954-410-9385 alternate: \_\_\_\_\_  
Area Codes are considered 772 unless you note otherwise.

EMAIL: mary@muchoyum.com

Have you ever pled guilty or "no contest" to a crime, been convicted of a crime, had adjudication withheld, prosecution deferred, been placed on probation, received a suspended sentence or forfeited bail in connection with any offense (except minor traffic violations)? Please show all convictions, including driving while intoxicated (DUI) convictions. ☐ yes ☒ no If yes, please provide the following information:

TYPE OF OFFENCES: \_\_\_\_\_

DATES: \_\_\_\_\_

PLACES (city/state): \_\_\_\_\_

SENTENCES OR FINES: \_\_\_\_\_

*A conviction record does not necessarily disqualify you for consideration. Factors such as age at time of offense, nature of violation, and rehabilitation will be considered. The Martin County Board of County Commissioners retains the right to remove, at will, any appointee to a Board or Committee with or without cause.*

**EDUCATION/EXPERIENCE:** A resume is recommended to be attached containing this and any other information that would be helpful to the Board in evaluating your application. Resume or letter of qualifications attached? ☒ yes ☐ no

Education: University of Cincinnati Electronic Engineering, The Ohio State University Electronic Engineering

Employment Experience: 15 Years Hewlett Packard Engineering, 20 Years Taco Bell/KFC/Pizza Hut Franchisee

→ CONTINUED →

Other experience you feel would be helpful to the Board in making this appointment: \_\_\_\_\_

Extensive development experience with restaurant development. Over 80 restaurants built throughout

Florida and the Carribbean.

Community Experience and Affiliations: \_\_\_\_\_ President, Treasure Cove HOA.

Other County Boards/Committees/Task Forces on which you have served: \_\_\_\_\_ Affordable Housing Committee



Mrs. Gavin is currently on the Affordable Housing Advisory Committee. dg

Do you or any member of your immediate family work for Martin County or hold a position that might conflict with your duties for this Board/Committee/Task Force? If yes, please explain: \_\_\_\_\_ No

**REFERENCES:** Please list two references:

Mike Dooley 772-204-4457

Rose Novotney 561-307-2929

- Applicants are required by State Law and County Ordinance to file a Financial Disclosure Statement as part of the appointment process.
- Under penalties of perjury, I declare that I have read the foregoing and that the facts stated in it are true. (Pursuant to Section 92.525 Florida Statutes, falsifying this application is a Third Degree Felony punishable by up to five years imprisonment and up to a \$5,000 fine.)
- Florida law prohibits an advisory board member from doing business with its agency (The County). Section 112.313(3) and (7), Fla. Stat.



Signature: \_\_\_\_\_

Date: \_\_\_\_\_ 9-22-23

Applications must be filed with Martin County Administration, 2401 SE Monterey Road, Stuart, Florida 34996 **by Friday, October 13**, 2023. All information submitted becomes public record. If you have any questions, please call (772) 221-1352 or send email to [dgordon@martin.fl.us](mailto:dgordon@martin.fl.us).

# Mary Bidzos Gavin

8619 SE Sabal Street ♦ Hobe Sound, FL 33455 ♦ (772)545-2244 ♦ mary@muchoyum.com

## Profile

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Experienced CEO and Franchise Business Executive, Corporate Business Executive, Small Business Operator, Consultant, and former Hi-Tech Business Manager and Field Engineer. Successful with turn-around situations, margin improvement, organizational development, and ensuring successful returns to investors and limited partners.

## Professional, Business, and QSR Experience

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### SOL FOODS, LLC.

- ♦ Managing Partner, Consultant 2009-2020
  - Consulting to start up restaurant ventures, new Franchise Development, and local think tanks. Clients include EVOS, Fresh Kitchen, and Bolay.
  - Restaurant Operations Analysis and feedback to clients

### ENCANTO RESTAURANTS, LLC

- ♦ Chief Executive Officer 2004-2009
  - YUM! Brands Franchisee managing all aspects of the business for Encanto Restaurants, a 169 unit KFC, Taco Bell, and Pizza Hut organization with over \$190 million in revenues and over 5,000 employees. Accomplishments include streamlining the organization, 60% improvement in EBITDA the first two years of operation, and a 4X return (170% IRR) to original investment partners in 2006.
- ♦ Consultant and Board Member 2009-2010
  - Consultant providing transitional guidance and assimilation for new CEO.

### FIESTA HOSPITALITY, LLC

- ♦ President and Managing Member 1999-2007
  - Taco Bell Franchisee in South Florida with nine locations. Top Franchise performer award from YUM Brands in 2002. Successful acquisition of units from YUM brands with successful turnaround and financial performance. Business operations sold in 2007 with solid 2.5 return to investment partners.
  - Krystal Hamburgers Franchisee.
    - Subsidiary operation of Fiesta Hospitality (Diamante Foods, LLC) for operation of Krystal Brand restaurant.

### MIAMI DMA MARKETING COOP ASSOCIATION, INC.

- ♦ President 1994-2007
  - Management of over \$1 million in marketing and media funds for the Miami-Ft. Lauderdale COOP association, including purchase of local media for the Taco Bell brand.

### TACO BELL CORPORATION

- ♦ Territory Director and Market Manager 1994-1999
  - Management of Franchise and Business operations for 3 Southeastern States with over 150 Franchise locations, and over 120 License units and \$130 million in revenues.



# Mary Bidzos Gavin

- Responsible for all facets of company operations in the Miami DMA as Market Manager including new store development, P&L performance, and operations excellence for 40+ units and three District Managers.

## Professional Management and Hi-Tech Business Experience

### DIGITAL EQUIPMENT CORPORATION

- ◆ Executive Management and Field Engineering Positions 1981-1994
  - District Business Manager, Regional Customer Relations Manager, Field Service Manager, and Field Service Engineer positions with responsibility for over \$400 million in revenues, contribution margin performance, and over 200 Engineering and support staff personnel. Beginning as a College COOP student progressing through various technical and management positions.

## Education

- ◆ UNIVERSITY OF CINCINNATI CINCINNATI, OH  
-Electronic Engineering/Computer Science 1979-1982
- ◆ COLLEGE OF MOUNT ST. JOSEPH CINCINNATI, OH  
-1978-1979

## Personal

- ◆ Fluent Greek/Slavic
- ◆ Conversational Spanish
- ◆ Married , two children 26 and 22