## APPLICATION FOR APPOINTMENT – Martin County Library Board of Trustees – Please Print

| Check One: Mr. Mrs. Ms. Miss Dr. In cumbert  |
|--|
| Name: Susan L. Hauer Incumbent   |
| Residence Address: 1357 NE OCEAN #211 STUART FL Street - City - Zip Code   |
| Mailing Address:  (if different)  RECEIVED  By Donna Gordon at 8:05 am, Jul 28, 2025  Street - City - Zip Code   |
| Commission District in which you reside: Staff will complete.  |
| Are you available year round to attend meetings?  Yes  no If <b>no</b> , what months <u>are</u> you available?   |
| Telephone numbers: daytime: 772 4-86 3 atternate: alternate: alternate:  |
| EMAIL: SUSANLHAUERCE GMAIL, ORG  |
| Have you ever pled guilty or "no contest" to a crime, been convicted of a crime, had adjudication withheld, prosecution deferred, been placed on probation, received a suspended sentence or forfeited bail in connection with any offense (except minor traffic violations)? Please show all convictions, including driving while intoxicated (DUI) convictions. □ yes □ no If yes, please provide the following information: |
| TYPE OF OFFENCES:  |
| DATES:   |
| PLACES (city/state):   |
| SENTENCES OR FINES:  |
| A conviction record does not necessarily disqualify you for consideration. Factors such as age at time of offense, nature of violation, and rehabilitation will be considered. The Martin County Board of County Commissioners retains the right to remove, at will, any appointee to a Board or Committee with or without cause.  |
| Length of time lived in Florida? 11 42005  |
| Involvement with the Martin County Library System to date:  CURRENTLY V.P. on BOARD OF LIBRARY  SySTEM: A1SO VOlunTeered at  Brook STORE. FRIEND OF the Library  |

| STRONG LIBRATIES BUILD STRONG   |
|---|
| COMMUNITIES EDUCATED CITIZENS ARE   |
| EDUCATION/EXPERIENCE: A resume is recommended to be attached containing this and any  |
| other information that would be helpful to the Board in evaluating your application. Resume or letter of qualifications attached? □ yes □ no  |
| Education: MASTERS DEGREE Library   |
| SCIENCE   |
| Employment Experience: RESTAURANTEUR LIBRARY  |
| A-DMINISTRATOR Realator   |
| Other experience you feel would be helpful to the Board in making this appointment:   |
| I have Always Aprocated For   |
| Community Experience and Affiliations: 16 Part ES   |
| WORKED IN County, STate & FeDeral   |
| Other County Boards/Committees/Task Forces on which you have served:  |
| Do you or any member of your immediate family work for Martin County or do you or a company that you are an officer or employee of have an existing contract with Martin County? If yes, please explain:  |
|   |
| REFERENCES: Please list two references:   |
| NARISSA OKIGE ROB STEELE  |
| <ul> <li>Applicant may be required by State Law and County Ordinance to file a Financial Disclosure Statement as</li> </ul>   |
| part of the appointment process.  Florida law prohibits an advisory board member from doing business with its agency (the County). Sections 112.313(3) and (7), Florida Statutes. However, upon full disclosure by the Applicant, the conflict may be waived at the discretion of the Board of County Commissioners by a supermajority vote. Section 112.313(12), Florida Statutes. |
| Signature:  |
|   |

Applications must be filed with Martin County Administration, 2401 SE Monterey Road, Stuart, Florida 34996 by Friday, July 15, 2025. All information submitted becomes public record. If you have any questions, please

call (772) 221.1352 or send email to dgordon@martin.fl.us.

What, in your opinion, is the real purpose for having a public library system in the community? \_

#### Susan L. Hauer

1357 NE Ocean Blvd Stuart, FL 34996 M.772.486.9318 Home/Office 772.261.8237 susanlhauer@gmail.com

#### **Professional Goal**

To use my past experience in two career fields to bring professionalism, enthusiasm, customer service and an entrepreneurial spirit to an encore career in the library arena.

I would like to continue to use my extensive experience in the library and retail fields to create stable funding for Library Service Operations wherever possible.

#### Significant Library Administration Experience

#### Eastern Regional Manager 2011-2015

Library Systems & Services, LLC headquartered in Germantown, MD Consultant with LSSI, supervising Library System contracts in Tennessee, Texas, Kansas and Florida with over 100 employees totaling \$9 million in operating costs.

#### County Library System Administrator 2003-2011

Library System of Lancaster County, Lancaster, PA

Provided Leadership, financial stewardship, Fundraising, Board engagement, Planning and implementation of policies, advocacy, effective programs, strategic planning and public relations. Developed County-wide services for Cooperative services to fourteen member libraries, their staff and Boards. Managed a five million dollar Library Services budget for the 500,000 people of Lancaster County.

#### Deputy Director for Library System Operations 2000-2003

Southern Adirondack Library System, Saratoga Springs, NY Provided Library Systems Operations support for the five counties of the Mohawk Valley and Southern Adirondack Region.

#### LSTA Grant Administrator 1997-2000

Mid-Hudson Library System, Poughkeepsie, NY

Administrated and Managed a three year grant that provided Fundraising/Grant information for the Five counties of the Mid-Hudson Valley Library System. The Grant was titled: ATM -- Accessing information through Technology to Money for Libraries and other Non-Profits.

#### Executive Director 1988-2000

Town of Esopus Library, Ulster County, NY Started at the Library as Director with a \$22,000 budget and left the Library with a \$250,000 budget with a designated tax district that afforded the library the three Ss. Stable, Sufficient & Secure Funding.

#### Significant Retail Experience

#### Owner and Operator of Arno's Restaurant 1978-1990

Esopus on Hudson River, NY

A 100 seat full service leisure dining restaurant in the Mid-Hudson Valley of New York making available a high quality dining experience at a reasonable cost.

This was a true entrepreneurial venture with Viennese professional chef husband after having worked in several restaurants and hotels in the area. I was the hostess and pastry chef and charged with HR and accounting tasks in addition to compliance and quality control issues. Arno's Restaurant served the freshest and finest of Viennese and European specialties in a Viennese Café type atmosphere complete with imported German beer on tap and al fresco dining in the summer. Regular customers came from a 100-mile radius to enjoy expertly prepared offerings made from local and grade A produce, meats and fish in the true European tradition. Nothing canned or jarred was employed, but rather hours of slow simmering for the stock that would be the basis for Arno's renowned soups and gravies.

#### **Education/Certifications**

Rondout Valley High School, Kyserike, New York Regents Diploma State University of New York at Plattsburgh and New Paltz Pace University, NYC, New York BA –English State University of New York at Albany MLS-Masters of Library Science Certified Planning for Results Trainer, Public Library Association

#### Recognitions/Published

Library Journal Original Mover & Shaker, 2001 Creating a Special Library District, 1997 Case Study of Factors Surveyed Impacting Video Resource Sharing among Member Libraries in the MHLS, 1995 Various Magazine and Newspaper articles

# "No" Is Not in Her Vocabulary

f you read an e-mail about Susan Hauer's accomplishments, you'd think it was spam: Take your budget from \$22,000

to \$250,000! Double your hours of service! Quadruple your cardholders! Win grants for capital improvements! Make the governor fund libraries better! Thanks to Hauer's ability to dream big and then work like crazy to make it happen, all

Hauer thinks she was always meant to be a librarian; she remembers carefully cataloging her father's book collection when she was little and keeping track of who didn't return his books. But when she graduated from college as an unemployable English major, she married a chef and helped him start and run a restaurant. The managerial and public service skills she picked up running the business side of the restaurant stood her in good stead when she got the opportunity to manage a small-town library.

Since she was working on her MLS while running the Esopus Public Library, it became a laboratory for applying everything she learned, though in her view library school didn't teach anywhere near enough about coalition-building, grants, or influencing politicians on legislative issues:

She quickly realized that the library not only didn't have enough money but that it never would unless it had the abil-

ity to tax. Getting special tax district status would require a special referendum, so Hauer spent her first six years on the job building the image of the library and winning friends.

She enlisted new, enthusiastic board members who helped her raise annual donations while she also applied for and won \$225,000 in grant money. She not only led a successful capital campaign but created an endowment for the

library as well. That funding allowed her to retrofit the library and add 14 public Internet workstations. She created a John Burroughs collection; most townspeople hadn't known until then that their picturesque little town by the Hudson had been the home of John Burroughs, one of the Hudson Valley school

of painters. With four times as many cardholders, and much wider public awareness of the facility, Hauer was then able to win the referendum and

get special tax district status for her library.

Hauer is frequently invited to speak at state and regional library organizations to share her knowledge of fundraising, tax campaigns, and financial management. She created a Fundraising Information Center for the Mid-Hudson Library Association and wrote a \$250,000 Legislative Grant for the Ulster County Library Association. In her new job at Southern Adirondack Library System, she will help other librarians learn to advocate for libraries and demand an adequate tax base. She works tirelessly to get library funding that is "stable, sufficient, and secure."

As a member of the New York Library Association Legislative Committee, she conceived the Dollars for George-campaign; librarians each sent a dollar bill to Governor Pataki and asked for matching funds, with a stated goal of \$100 million for libraries. Because each dollar bill had to be logged in and, ultimately, returned to the senders, the governor and his staff had to pay attention to the request, with the result that funding increased. Unfortunately, September 11 has changed the state's economic picture, but don't expect that to stop Hauer. As one of her colleagues said, "Susan doesn't understand the word no."

She's so good, she makes people want to be a librarian just like her. Literally. Five of her staff members have gone on for their professional degrees. Maybe that's because, like all the best librarians, what Hauer does is share-not just books and videos and information but a compelling vision of what libraries, and librarians, can do.

#### vitals

**Current position:** Assistant Director for Development and Operations, Southern Adirondack Library System; very recently Director, Town of Esopus Library, Port Ewen, NY

Degree: MLS, SUNY-Albany,

Active in: New York Library Association, Legislative Committee, Chair LAMRT (1995–97), Mid-Hudson Library System, Ulster County Library System

## Dining Out at Arno's

By Becky Householder For the Journal

Though Arno's offers continental and regional American cuisine, as the weather turns colder, it is the heartier and exceptionally well done German and Austrian dishes that appeal most to me.

The restaurant itself offers comfort. The white stucco building with its bright awnings and flower boxes looks like a small European roadside inn. Off the central foyer is a barroom to the right, the dining rooms are to the left.

Highly polished wooden floors with oriental rugs, soft lighting, white linens, candles and fresh flowers create a comfortable atmosphere. The walls are often adorned by the works of local artists.

Arno Hauer runs the kitchen and his extensive training shows in many details of the meal. Coming from the European tradition of schooling, he began his apprenticeship at age 14 in Vienna, where the next five years were divided between classes and working under master chefs.

Susan Hauer does all of the baking, but is most visible in her role as hostess.

I've heard that service can be a bit slow on busy nights, but we enjoyed friendly, efficient attention on both occasion. We were not able to check it out under stress, however.

A warm loaf of bread was brought to the table as we perused the very reasonable and well-chosen wine list. We selected a bottle of 1986 Hermann Wiemer Johanisberg Riseling (\$15) of the Finger Lakes region, a most enjoyable wine for the price.

Soups and appetizers were all successful. A cup of the mushroom potato soup (\$1.75) was creamy and de\* \* \* & 1/2

ARNO'S Route 9W, Esopus Phone: (914)384-6777 Hours: 5 to 9 p.m. Wednesday-Friday; 4 to 10 p.m. Saturday; 4 to 9 p.m. Sunday; closed Monday and Tuesday.

Credit cards: Visa, M/C, Amex

Reservations: Recommended on weekends

Special features: Children's portions available before 6 p.m., dinner special \$8.95; non-smoking section.

Stars signify: 1 star — Try it

2 stars - Recommended

3 stars — Highly recommended

4 stars — Worth a 50-mile drive to get there

The star rating is based on the following criteria: Food, including menu, presentation and preparation; wine list, including selection and presentation, and service.

licious. A light broth with delicate liver dumplings (\$1.75) was also a nice beginning. Escargot (\$5.95) served with garlic bread were rich and crusty on trop with a flavor of cognac in the herb butter. Smoked salmon (\$5.25) was served with a wonderful dill vinaigrette.

The Rouladen (\$11.95), beef rollups with a filling of ground sirloin, bacon, pickles, onions, herbs and spices was one of the best versions I've ever had.

I also recommend the Viennese Zweibelroast (\$12.95), prime rib with sauteed onions and rich, brown gravy. Gravies have gotten some bad press over the years, but Arno's sauces and gravies are wonderful, well-seasoned additions to his food,

Spatzle, potato of the day, or bread dumplings, were offered with entrees, as well as a choice of house salad or garden salad, and vegetables.

The spatzle and bread dumplings were very good, but the Swiss potatoes offered one evening were outstanding. Grated potato sauteed in butter with seasonings and a dab of sour cream were incredibly good. I kept thinking to myself I shouldn't be eating these as they disappeared from my plate.

The house salad is a selection of good cole slaw, potato salad, and marinated bean salad. The beans tasted as if they were processed and were the only shortcut I detected. Tossed salad, a crisp assortment of lettuce, carrot, cucumber, tomato and red cabbage, was dressed with an excellent vinaigrette.

We tried the pork schnitzle (\$10.95) one evening. It was thin and tender enough to cut with a fork, fried perfectly. And the blackened tuna (\$14.95), a special one night, was flawless.

Of the two desserts we sampled, we enjoyed the Bavarian chocolate pie (\$2.25), but were especially taken by the smooth refreshing Russian Cream with raspberries.

The Hauers opened their restaurant 11 years ago, first as the Hofbrau, then changing the name to reflect the boarder menu. Of course, the quality and charm were retained.

Though we've only lately discovered Arno's, we've joined the ranks of their enthusiastic patrons. Good food in a warm atmosphere is a compbination that's hard to beat.

#### Need Help Buying or Selling? Call me TODAY!



Susan Hauer MAX Masterpiece Realty REALTOR® Cell: (772) 486-9318 JusanlHauer@gmail.com

im optimizing price through ging and maximum exposure ualified buyers, I have a plar Your home. If you are looking ell your home or buy another call me today for a FREE o-obligation consultation.

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SOLD!

379 NE Tradewind Ln; unit 306 \$520,000 1 BD | 1 FB | 650 SQ FT SOLD!

1357 NE Ocean Blvd Unit 104 \$469,200 2 BD | 2 FB | 1,784 SQ FT SOLD!

Sold in just 4 days!
5401 SE Schooner Oaks Way
\$435,000
3 BD | 2 FB | 1,981 SQ FT

Providing Service That Exceeds Expectations