APPLICATION FOR APPOINTMENT – Martin County Drug and Alcohol Abuse Awareness Committee – Please Print

representative□ Circuit Court Judg□ Public Defender's Office representative✓✓Treatment Representative	and representative Point representative e – 19 th Judicial Circuit entative who resides in Martin		
Check One: Mr. 🗆 Mrs. 🗆 Ms. 🗆 Miss 🗆 Dr.			
Ross McDonald Tucker II Name:	RECEIVED By Donna Gordon at 1:57 pm, Mar 31, 2025		
Residence Address:4225 SW Leighton Farms Ave. Palm City, FL 34990) Street - City - Zip Code		
Mailing Address:	Street - City - Zip Code		
Commission District in which you reside: 5 ^{dg} Staff will complete.			
Are you available year round to attend meetings? v yes n no If no , what months are you available?			
Telephone numbers: daytime: 772-359-4121 alternate: 772-359-412 Area Codes are considered 772 unless you note otherwise. 3	1alternate:772-359-4121		
EMAIL:RTucker@coastaldetox.com			
Have you ever pled guilty or "no contest" to a crime, been convicted of a criprosecution deferred, been placed on probation, received a suspended sentence with any offense (except minor traffic violations)? Please show all convintoxicated (DUI) convictions. \Box yes \Box no If yes, please provide the following	ce or forfeited bail in connection ictions, including driving while		
TYPE OF OFFENCES:			
DATES:			
PLACES (city/state):			
SENTENCES OR FINES:			



EDUCATION/EXPERIENCE: A resume is recommended to be attached containing this and any other information that would be helpful to the Board in evaluating your application. Resume or letter of qualifications attached? A yes a no

Education: Bachelors Degree from The Florida State University

Employment Experience: 6.5 years of experience working in Substance Abuse & Mental HealthHave Held

<u>3 positions: Outreach Coordinator, Director of Business Development, & now Chief Operations Officer.</u>

Other experience you feel would be helpful to the Board in making this appointment:

VP role for Sigma Phi Epsilon 2015-2016

Community Experience and Affiliations: Young Professionals of Martin County member since 2018,

Martin County Chamber Member since 2013, & TC3 youth group leader.

Other Count	/ Boards/Committees/Task Forces on which you have served:	None.

Do you or any member of your immediate family work for Martin County or hold a position that might conflict with your duties for this Board/Committee/Task Force? If yes, please explain: <u>No.</u>

REFERENCES: Please list two references:

Joseph O'Grady, VP Coastal Detox. (704) 649-0107

Row

Miles Hunter, Pastor of TC3. (772) 529-4075

- Apppointee <u>may</u> be required by State Law and County Ordinance to file a Financial Disclosure Statement as part of the appointment process.
- Under penalties of perjury, I declare that I have read the foregoing and that the facts stated in it are true. (Pursuant to Section 92.525 Florida Statutes, falsifying this application is a Third Degree Felony punishable by up to five years imprisonment and up to a \$5,000 fine.)
- Florida law prohibits an advisory board member from doing business with its agency (the County). Section 112.313(3) and (7), Fla Stat.

→ Signature:

Date: 03 / 31 / 2025

Applications must be filed with Martin County Administration, 2401 SE Monterey Road, Stuart, Florida 34996 **by Friday, April 11, 2025**. All information submitted becomes public record. If you have any questions, please call 221.1352 or send email to <u>dgordon@martin.fl.us</u>.

Ross Tucker

• Palm City, Florida 34990 •

• 772.359.4121 • Ross9Tucker@gmail.com •

EDUCATION

FLORIDA STATE UNIVERSITY, COLLEGE OF BUSINESS

B.S. Major in Business Marketing, Minor in Economics, 2016

Activities: Developed & played vital role in fraternity recruitment process, 2013 – 2016 Vice President, Sigma Phi Epsilon Fraternity, 2015

EXPERIENCE

Coastal Detox, INC.

Chief Operations Officer

- Manage entire ~20,000 total square foot physical facilities across the three buildings.
- Cut Marketing budget by ~\$25,000 per month, while increasing daily census.
- Manage nursing department, resulting in zero uncovered shifts for over 3 months (never been done), while simultaneously upleveling what our facility can manage medically, & cut the budget by ~\$3k/mo.
- Recruited & hired more than 144 employees, ranging from BHT's to Medical Director.
- Incorporated ways to create better company culture, resulting in a 50% lower employee turnover from 2021 compared to 2022.
- Developed & managed entire new comp plan for Admissions, resulting in over 20% higher patient responsibility collections for Coastal.

Sloane Staffing, LLC. *Sr. Account Executive*

- Recruiting on a minimum of 10 roles at a time, avg. fill rate of 40% in < 20 days.
- Responsible for over 1.3-million-dollar pipeline, closing ~45% (Jan '20- June '21)
- Worked alongside Sales Force Architect to build out CRM & manage data entry.
- Continued learning & practice of Sandler management training curriculum.
- Manage relationships with the rolling top 20 accounts, unique touches weekly.

Coastal Detox, INC.

Director of Business Development

- Managed & tracked progress goals for sales team. Took team of 8 Outreach Coordinators, & in 4-months, trimmed down to team of 4, with same production level.
- Managed SEO partnership, optimized our organizations website, & onboarded KIPU CRM.
- Developed deeper relationships with existing partner base at all levels, furthering brand awareness, & referrals to our program.
- Conducted monthly goal setting workshops, conducted weekly progress meetings, tasked with hiring/firing of Outreach dept, & responsible for training new team members.
- Organized, created, & streamlined all content creation for online and social media presence.

Dream Center for Recovery, Inc.

Outreach Coordinator

- Created, managed, and further developed relationships with referring facilities.
- Communicated directly with client and all the clients support system before, during, and after treatment.
- Organized and led tours of facilities with potential partners or referring programs/groups.
- Created & consistently managed all social media profiles (Facebook, Instagram, Twitter).

SKILLS

- Recruitment & staff management
- Account generation & management
- Software implementation & management
- Business strategy & Planning
- Proven ability to work well under pressure

July 2021 – Current

April 2019 - June 2021

October 2017 - December 2018

na social media presence.

May 2015- October 2017