

SAILFISH SANDS

Reversible 9-Hole Course Update



REVERSIBLE 9



REVERSIBLE 9-HOLE COURSE

- ✓ Reversible 9-hole course:
 - 5 tee boxes per hole
 - 11 greens total
 - Family / Kid Friendly Tees
- ✓ Course surrounded by a 13-acre driving range.
- ✓ Rounds of Golf (calendar year)
 - ✓ 2022: 22,001
 - ✓ 2023: 24,137
 - ✓ 2024 YTD: 11,333
- ✓ Tiff Eagle Greens
- ✓ Environmentally Friendly Landscaping
- ✓ Complete invasive removal
- ✓ Course Names:
 - ✓ Sands Black – Clockwise Direction
 - ✓ Sands Gold – Counterclockwise Direction

REVERSIBLE 9 (SANDS BLACK) CLOCKWISE DIRECTION



SANDS BLACK

- Lessons Learned-

SANDS BLACK

- ✓ Simple flow pattern like prior golf course.
- ✓ Created a new short game experience (free) with hundreds of weekly users.
- ✓ Requires less signage.
- ✓ Creates an instruction hole (open green) behind the driving range.
- ✓ Allows the starter to be next to cart staging area.
- ✓ Eliminated complaints of getting lost on the course.



REVERSIBLE 9 – SAND GOLD COUNTERCLOCKWISE



SANDS GOLD

- Lessons Learned-

SANDS GOLD

- ✓ Provides new golf direction and experiences.
- ✓ Removes popular short game area but allows for chipping/bunker practice only.
- ✓ Requires additional signage.
- ✓ Starter booth is 1/4 mile away from cart staging area.
- ✓ Can be quite confusion on holes 3,4,5 due to design and routing.
- ✓ Slight decrease in rounds of golf



CONCERNS & CONSIDERATIONS

- ✓ Labor Cost (Increased each time course is flipped)
 - Replacing all tee markers
 - Installing signage
 - Installing new flags
- ✓ Liability
 - Limit flipping course to reduce exposure of golfers playing the wrong direction.
- ✓ Limit Flipping
 - Limiting course flipping reduces complaints of getting lost on the course.
- ✓ Gold/Black Course
 - Providing a limited schedule will allow golfers to experience both courses and provide for consistency of operations.

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Recommend Schedule

Black Course: November 1 to May 31

Gold Course: June 1 to October 31

END OF
PRESENTATION