

**MARTIN COUNTY, FLORIDA
SUPPLEMENTAL MEMORANDUM**

TO: Honorable Members of the Board of County Commissioners **DATE:** September 2, 2025

VIA: Don G. Donaldson, P.E.
County Administrator

FROM: Krysti L. Brotherton, NIGP-CPP, CPPO, CPPB
Chief Procurement Officer

**SUBJECT: CONTRACTS THAT MEET THE THRESHOLD FOR BOARD
APPROVAL \$1 MILLION OR GREATER**

A. CONTRACTS OVER \$1,000,000 - Per Board direction, contracts valued at \$1,000,000 or more require approval by the Board of County Commissioners.

1. SHORELINE STABILIZATION & RESTORATION SERVICES (RFB2025-3697) –

Continuing services agreement to provide sand placement and restoration services in preparation for severe storms that may cause damaging erosion to County beaches and waterfront parks. Services may include beach and dune restoration, emergency sand placement, screening, debris removal, grading, tilling, and other related work. Bids must include all costs for site preparation and returning the area to preconstruction conditions, including boardwalk removal and replacement and asphalt repairs.

This contract was publicly advertised for competitive bidding (see attached Bid Tabulation).

Maximum Not-to-Exceed Value:	\$2,000,000.00
Maximum Not-to-Exceed Term:	5 years (3-year term plus two 1-year renewal options)

The contract shall terminate when the cumulative expenses reach the maximum value or term, whichever comes first. The contract is a standard form of Agreement approved by the County Attorney which allows for termination for cause or convenience at any time.

Fiscal Impact: Funding for individual work orders may be derived from a variety of revenue sources, which may include, but are not limited to: Ad Valorem revenues; Federal and State Grants (inclusive of Federal Emergency Management Agency (FEMA) funding); Vessel Registration Fees; Private Contributions; the Hutchinson Island MSTU; and the Beach Property MSBU.

Recommended Action:

1. Move that the Board award the contract to the lowest, responsive, and responsible bidders:
 - Dickerson Infrastructure, Inc. (d/b/a Dickerson Florida, Inc.)
 - Eastman Aggregate Enterprises, LLC
 - Ferreira Construction Co., Inc.; and

2. Move that the Board authorize the County Administrator or designee to execute all documents related to this request.

Per Board direction, all bidders have been notified of the recommendation of award and Board meeting date.

- 2. PAINTING SERVICES (RFB2025-3694)** – Continuing services agreement to provide painting services at various County sites on an as-needed basis. The work includes all supervision, labor, equipment, materials, and transportation required to clean and prepare surfaces, patch, mask, seal, and complete finish painting for interior and exterior projects. Surfaces may include doors, door frames, and other areas designated by the County.

This contract was publicly advertised for competitive bidding (see attached List of Bidders).

Sixteen (16) firms submitted bids; however, one (1) bid was deemed non-responsive because it failed to include pricing for all required bid items.

Maximum Not-to-Exceed Value:	\$1,500,000.00
Maximum Not-to-Exceed Term:	5 years (3-year term plus two 1-year renewal options)

The contract shall terminate when the cumulative expenses reach the maximum value or term, whichever comes first. The contract is a standard form of Agreement approved by the County Attorney which allows for termination for cause or convenience at any time.

Fiscal Impact: Funding for individual work orders is provided through various Departmental operating budgets, as approved annually by the Board.

Recommended Action:

1. Move that the Board award the contract to the lowest, responsive, and responsible bidder, ID Painting Corp.; and
2. Move that the Board authorize the County Administrator or designee to execute all documents related to this request.

Per Board direction, all bidders have been notified of the recommendation of award and Board meeting date.

- 3. UTILITY INFRASTRUCTURE PAINTING (RE-BID) (RFQ2025-3696)** – Continuing services agreement to provide painting and maintenance services for its utility infrastructure. The awarded Contractor(s) shall furnish all labor, materials, tools, equipment, and supervision necessary for surface preparation and painting of ductile piping, fiberglass ductwork, fiberglass vessels, pneumatic tanks, and all structures within the Martin County Utilities (MCU) water and wastewater treatment facilities.

Note: The County advertised solicitation RFB2025-3659: Utility Infrastructure Painting on

February 13, 2025, with bids due on March 19, 2025. Ten (10) bids were received in response. Upon review, County staff found multiple inconsistencies and irregularities within the submittals, indicating that bidders did not clearly understand how to properly bid the contract. In the interest of ensuring a fair and competitive process, staff determined it was in the County's best interest to reject all bids, revise the solicitation, and reissue it as a qualifications-based procurement.

RFQ2025-3696: Utility Infrastructure Painting (Re-bid), was publicly advertised for competitive bidding, as reflected in the attached List of Proposers.

Nine (9) firms submitted Statements of Qualifications (SOQs); however, three (3) were deemed non-responsive for failing to provide the required submittal documents specified in the solicitation. A Selection Committee reviewed the submittals and recommends awarding contracts to the two (2) firms with the highest scores (see attached score sheet).

Maximum Not-to-Exceed Value:	\$1,500,000.00
Maximum Not-to-Exceed Term:	5 years (3-year term plus two 1-year renewal options)

The contract shall terminate when the cumulative expenses reach the maximum value or term, whichever comes first. The contract is a standard form of Agreement approved by the County Attorney which allows for termination for cause or convenience at any time.

Fiscal Impact: Funding for individual work orders is provided through the Utilities & Solid Waste Department operating budget, as approved annually by the Board.

Recommended Action:

1. Move that the Board award the contract to the two (2) highest scoring firms:
 - A to Z Paint Contracting, Inc.
 - Sun Art Painting Corporation; and
2. Move that the Board authorize the County Administrator or designee to execute all documents related to this request.

Per Board direction, all bidders have been notified of the recommendation of award and Board meeting date.

4. **ELECTRICAL SERVICES (RFB2025-3700)** – Continuing services agreement to provide electrical maintenance, new installations, and emergency response as needed. The scope includes routine repairs and maintenance of low voltage, 120V, 240V, and 480V systems, work ranging from fluorescent tube or ballast replacement to complex motor control troubleshooting, and preventive maintenance and repair of generators and County sports and security lighting at various locations.

This contract was publicly advertised for competitive bidding (see attached Bid Tabulation).

Five (5) firms submitted bids. Two (2) were deemed non-responsive due to incomplete submittals, and one of those also failed to meet the minimum qualifications.

Maximum Not-to-Exceed Value: \$5,000,000.00
Maximum Not-to-Exceed Term: 5 years
(3-year term plus two 1-year renewal options)

The contract shall terminate when the cumulative expenses reach the maximum value or term, whichever comes first. The contract is a standard form of Agreement approved by the County Attorney which allows for termination for cause or convenience at any time.

Fiscal Impact: Funding for individual work orders is provided through departmental operating budgets or the Capital Improvement Plan (CIP), as approved annually by the Board.

Recommended Action:

1. Move that the Board award the contract to the two (2) lowest, responsive, and responsible bidders:
 - Arlington Electric, Inc.
 - W.D. Cook Electrical Service, LLC; and
2. Move that the Board authorize the County Administrator or designee to execute all documents related to this request.

Per Board direction, all bidders have been notified of the recommendation of award and Board meeting date.

- 5. HOBE SOUND DRAWBRIDGE REPAIRS & MAINTENANCE (RFB2025-3702) –** Continuing services agreement to provide all necessary management, supervision, labor, equipment, and materials to perform comprehensive repair and maintenance services. Additional bridge work or sites may be added to or removed from the scope during the term of the agreement. This Contract does not include bridgetending services. Contractor shall be FDOT pre-qualified in Work Class: Bascule Bridge Rehabilitation.

This contract was publicly advertised for competitive bidding (see attached Bid Tabulation).

Because only one (1) bid was received for this solicitation, Purchasing staff contacted potential bidders who had downloaded the solicitation package from DemandStar but did not submit a bid. They were asked to complete a Statement of No Bid to explain their reasons for not participating. The responses received were: *“Unable to meet specifications,” “Our schedule would not permit us to perform,”* and *“Upon review, we found that this scope does not fall within the areas we specialize in”*. Due to the specialized nature of this contract and its pre-qualification requirements, the number of eligible vendors willing and able to perform this type of work has historically been limited.

BCC MEETING DATE: September 9, 2025
AGENDA ITEM: DEPT-2

Maximum Not-to-Exceed Value: \$2,000,000.00
Maximum Not-to-Exceed Term: 5 years
(3-year term plus two 1-year renewal options)

The contract shall terminate when the cumulative expenses reach the maximum value or term, whichever comes first. The contract is a standard form of Agreement approved by the County Attorney which allows for termination for cause or convenience at any time.

Fiscal Impact: Funding for individual work orders is available through the Countywide Road Maintenance MSTU and Gas Tax funds.

Recommended Action:

1. Move that the Board award the contract to the sole, responsive, and responsible bidder, Florida Drawbridges, Inc.; and
2. Move that the Board authorize the County Administrator or designee to execute all documents related to this request.

Per Board direction, all bidders have been notified of the recommendation of award and Board meeting date.

DGD/klb
Attachments