# FISCAL IMPACT ANALYSIS THE RANCH SUSTAINABLE PRIVATE CONSERVATION MARTIN COUNTY, FL.

**DECEMBER 8,2023** 

**Prepared for** 

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# Fiscal Impact Analysis The Ranch Sustainable Private Conservation

### 1.0 Introduction and Summary of Results

### 1.1 Background

JWA Ranch, LLC ("Client") is obtaining the approval of its PUD application for The Ranch ("Project"). The Project's development will consist of up to 175 country homes, up to 36 golf cottages, two golf courses with a clubhouse and associated facilities, and recreational amenities on approximately +/- 3,902 acres within Martin County, Florida.

### 1.2 Assignment

JWA Ranch, LLC retained Fishkind Litigation Services, Inc. ("FLS") to analyze the fiscal impact (the cost and revenue effects) of the proposed change of use on Martin County. This report focuses on the budgetary effects of the proposed change on the County.

### 1.3 Summary of Results

This analysis uses the projected development plan for the Project on the +/- 3,902 acres. The development of The Ranch will have very significant, positive fiscal impacts on the County, as shown in Table 1. The Project will produce a net positive budgetary impact of \$2.1 million in 2026, growing by 2055 to \$31.7 million. The average net fiscal impact from 2026 to 2055 is \$24.8 million. As Table 2 shows, on a cumulative basis, the operating surplus within ten years will be \$165.8 million by 2035, and within thirty years, it will grow to \$743.6 million by 2055. By 2055, the present value at 5% interest of the net fiscal impact is \$336 million.



Table 1					
Summary of Fiscal Imp	acts				
The Ranch		\$ In Thousand	ls		
Net Fiscal Impacts for S	Selected Years				
	Total Taxable		Total	Total	
	Property		Operating	Operating	Net Fiscal
Year	Values	Ad Valorem	Revenue	Expenditure	Impact
2026	\$230,106	\$2,251	\$2,265	\$180	\$2,085
2030	\$1,786,502	\$17,477	\$17,627	\$1,031	\$16,595
2035	\$2,720,863	\$26,618	\$27,081	\$1,173	\$25,908
2040	\$2,859,654	\$27,976	\$28,439	\$1,173	\$27,266
2045	\$3,005,526	\$29,403	\$29,866	\$1,173	\$28,693
2050	\$3,158,838	\$30,903	\$31,366	\$1,173	\$30,193
2055	\$3,319,970	\$32,479	\$32,942	\$1,173	\$31,769
Average Net Fiscal					
Impact / Year					\$24,786

Table 2						
Summary of Fiscal I	mpa	acts				
The Ranch			\$ In Thousa	ands		
<b>Cumulative Net Fis</b>	cal I	mpacts				
	Cı	ımulative	Interest		F	resent
Year		Impact	Rate	Years		Values
2026	\$	2,085			\$	2,085
2030	\$	44,698	5%	5	\$	37,160
2035	\$	165,794	5%	10	\$	118,905
2040	\$	299,383	5%	15	\$	189,848
2045	\$	439,966	5%	20	\$	248,344
2050	\$	587,902	5%	25	\$	296,574
2055	\$	743,565	5%	30	\$	336,338



### 2.0 Methodology

### 2.1 Overview

The Client has requested a submission of a fiscal impact report quantifying the costs and revenue impacts on the County's budget from the proposal to construct the Project consisting of up to 175 country homes, up to 36 golf cottages, two golf courses with a clubhouse and associated facilities, and recreational amenities on the +/- 3,902 acres located on SW Kanner Highway adjacent to and west of the SW Bridge Road intersection.

The fiscal impact study is a set of statistical data and information based on the new development in a jurisdiction. Its purpose is to legally justify to Martin County the ability to provide capital improvement, mill levy increases, and impact fees. The Fiscal Impact Analysis encompasses multiple methods to demonstrate that the development will pay the total costs of all public facilities and services required to support the development.

The Client has requested a study to support any amendment or change to their subdivision regulations. Fiscal impact analysis connects planning and local economics by estimating the public costs and revenues from land use change. This type of analysis is required to meet the total expenses of all shared facilities and services that are necessary to support the development and that are needed to complete the level of service standards adopted by Martin County.

To accomplish consistency in the analysis, FLS complies with the guide standards prepared for Sarasota County by AECOM to support permitting for the Project. Our analysis complies with the 2015 report by AECOM ("Architecture, Engineering, Construction, Operations, and Management"). AECOM outlines several fiscal impact analysis methodologies, including the per capita approach. AECOM notes that the per capita methodology is the most used type of analysis. The per capita approach estimates the cost of providing services per unit. The unit varies depending on the services used and can include per person, employee, and visitor. Similarly, most County revenues are appropriately estimated per capita, again depending upon the revenues generated.

FLS uses all these factors depending on the expenditure or revenue category involved. For example, law enforcement and public safety services are for all residents, visitors, and employees. FLS measures residents, visitors, and employees on a full-time equivalent ("FTE") basis. However, residents, visitors, and employees only generate some expenditures or revenues. State revenue-sharing funds will be through a population-based formula, so for this revenue item, FLS only uses population. FLS's per capita method application for revenues and expenditures is consistent with AECOM.



<sup>&</sup>lt;sup>1</sup> AECOM (2015), page 2.

FLS uses all categories of revenue and expenditures included in the Martin County budget (but not all fund types as discussed above). The FY2021 actual report to the State includes 139 revenue line items and 132 expenditure categories. Not all revenues and expenditures relate to the fund types included in our analysis. As discussed above, except for ad valorem tax revenues, each revenue and expenditure category is retained and analyzed using the modified per capita approach. It is impractical to discuss each category. However, FLS has included our fiscal impact analysis model in Excel with this report to provide a complete and detailed submission of our calculations.

Ad valorem revenues are calculated directly based on the development program product valuation and include any homestead exemption estimates. All other revenues use estimates via the per capita unit approach, varying the unit as required.

Estimates for capital impact fees use the formulae for impact fees. Martin County's Land Development Regulations (Article 6 Impact Fees) established that implementing impact fees is a preferred method of regulating land development. The County's impact fees encompass the following categories: (a) roads, (b) public buildings, (c) law, (d) fire rescue, (e) parks, (f) conservation, (g) libraries, and (h) an administration fee. In addition, residential units will pay a school impact fee.

### 2.2 Operating Revenues

Except for ad valorem revenues, discussed in more detail below, operating revenues use the modified per capita method based on the County's actual budget of FY2021 as reported to the State of Florida, Division of Banking. Consistent with the AECOM parameters, FLS included the following fund types: (a) general fund, (b) special revenue fund, (c) debt service fund, (d) permanent fund, (e) internal service; (f) pension; and (g) component. FLS excluded the following fund types: (a) debt service, (b) capital projects, and (c) enterprise.

The Project's future growth impacts the debt service fund, which relates to prior commitments and is directly affected by the Project's future growth. While the Project will contribute to this fund, the impact is relatively small. We calculate the effects of the Project on capital funds separately, so this fund is excluded to avoid double counting. The enterprise fund is self-funding; therefore, it is not included.

Ad valorem taxes generated by the Project are a function of (a) the development program for the Project, (b) its projected valuation and absorption, and (c) the County's adopted millage rates for general revenue totaling 10.3746 mills. Concerning timing, FLS recognizes a 1-year lag between when a facility is constructed, when it consumes services, and when that property is included in the tax roll and paid ad valorem taxes.



### 2.3 Operating Expenses

The modified per capita approach correctly calculates operating expenses by fund type. As noted above, We adjust the per capita units in the expenditure. We have included impacts from residents and employees measured on an FTE basis and welcomed FTE visitors who consume these services.

### 2.5 Capital Revenues / Expenditures

As noted, Martin County establishes an impact fee requirement for all land development projects. The impact fee estimate for this Project is \$4.9 million, including \$1.2 million for schools.

### 2.6 Fiscal Impact Analysis for the Martin County School District

Fiscal impact analysis includes both operating and capital budgets. In Florida, the State tightly controls school district funding, as summarized below based on information from Florida's Department of Education.<sup>2</sup> The State contains the spending per student based on the Florida Education Finance Program ("FEFP").

Article IX, section 1 of the Florida Constitution commits Florida to fund kindergarten through grade 12 education: "The education of children is a fundamental value of the people of the State of Florida. It is, therefore, a paramount duty of the State to make adequate provision for the education of all children residing within its borders. Adequate provisions are made by law for a uniform, efficient, safe, secure, and high-quality system of free public schools that allows students to obtain a high-quality education ... "

In 1973, the Florida Legislature enacted FEFP, making State policy to equalize funding to guarantee to each student in the Florida public education system the availability of programs and services appropriate to their educational needs that are substantially equal to those available to any similar student notwithstanding geographic differences and varying local economic factors. The FEFP formula recognizes (1) varying local property tax bases, (2) varying education program costs, (3) varying costs of living, and (4) varying costs for equivalent educational programs due to sparsity and dispersion of the student population. As a result, there is little that a District or a Developer can do to augment or detract from a school district's operational funding.

The FEFP is the primary mechanism for funding the operating costs of Florida school districts. A vital feature of the FEFP is that it bases financial support for education upon the individual student participating in a particular educational program rather than upon locally generated revenues, the number of teachers, or classrooms. FEFP funds are primarily caused by multiplying the number of FTE

<sup>&</sup>lt;sup>2</sup> Florida Department of Education (FY2021-22), "Funding for Florida School Districts".



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students in each funded education program by cost factors to obtain weighted FTE students. Weighted FTE students are then multiplied by a base student allocation ("BSA") and by a district cost differential ("DCD") to determine the base funding from state and local FEFP funds. The Florida Legislature determines Program cost factors and represents relative cost differences among the FEFP programs.

In FY 2022-2023, Martin County School District received 20.22% of their financial support from State sources (primarily through FEFP), 70.44% from local sources coming from the Required Local Effort ("RLE") portion of the FEFP, and 9.34% from federal sources. RLE is the State-prescribed ad valorem tax levied to fund most FEFP funds. A statutory procedure will determine each district's share of the state's required local effort.

School districts may set discretionary tax levies limited to the following types:

- (1) Current operation The Florida Legislature set the maximum discretionary current operating millage for the 2022-23 fiscal year at 1.248 mills.
- (2) Capital outlay and maintenance School boards may levy up to 1.5 mills as prescribed in s. 1011.71(2), F.S.

However, any violation of these expenditure provisions results in an equal dollar reduction of FEFP funds in the year following an audit citation.

Given these facts, FLS focused the fiscal impact assessment for the District on the capital budget. Operating revenues are strictly controlled, and districts manage their operating expenditures based on their budgets.

The school district reports that the State exerts substantial control over the District's capital improvement program by statute and rule. Facility requirements are specified in Chapter 1013, Florida Statutes, and Section 1013.35 sets forth that the state-mandated Plan must provide a "financially feasible district facilities work program" for the next five-year period. The District's current Educational Plant Survey was approved by the Florida Department of Education ("FDOE") in June 2021 and verifies which of the District's intended capital projects are "survey approved" and, therefore, eligible to be funded by state revenues.<sup>3</sup>

Since 1997, the State of Florida has used the cost per student station unit of analysis to quantify construction costs related to traditional kindergarten through grade 12 school facilities. Maximum cost thresholds have been established to ensure equivalency of costs and standards associated with construction for Florida's school population. Districts must adhere to these limits to qualify for State construction funding.

<sup>&</sup>lt;sup>3</sup>Martin County School District (2021), "2021-22 Capital Improvement Plan"



Florida's Department of Education estimates the costs per student station. Their 2020 report (the latest available) has the following estimates.<sup>4</sup>

### **Summary of Average Cost Results**

	201	19 Cost Per	R	eported	Percentage		Unaltered	Percentage	D	OE RSMeans	Percentage
	Stud	lent Station	1200	age Cost Per ent Station	Variance from Statute	100	Means Average			erage Modeled st Per Student	
			from	2006-2019			Station*			Station	
Elementary School	\$	20,939	\$	23,922	14.25%	\$	13,993	-33.17%	\$	23,231	10.95%
Middle School	\$	22,267	\$	23,586	5.92%	\$	16,294	-26.82%	\$	25,049	12.49%
High School	\$	28,733	\$	25,673	-10.65%	\$	17,327	-39.70%	\$	31,142	8.39%

FLS used the DOE RS Means Average Modeled Cost Per Student Station as our base. Since these data were estimated as of 2019, FLS escalated them at 3% per year. As of 2023, FLS projects the following student station costs:

Elementary \$26,147 Middle \$28,193 High \$35,051

The State's cost estimates include (a) the student station, (b) furniture and equipment, and (c) architectural and engineering fees. However, they exclude land costs. FLS estimates land costs at 20% of the student station cost.

FLS projected the students by grade level based on the school district's FY 2022 2023 budget and the number of households in the County. School capital costs are the product of student generation from the Project, and the school capital cost per student station times 20% will equal land cost.

Capital revenues generated by the Project flow from three primary sources: (a) school impact fees, (b) State funds under PECO ("Public Education Capital Outlay"), and (c) the District's 1.5 mill capital levy. Impact fees are one-time levies applied to each unit in the Project. PECO funds are estimated based on the projected number of students from the Project. The 1.5 millage rate capital levy is for each year.

### **Development Program**

The fiscal impact analysis is based exclusively on the projected development of The Ranch community. The property value estimate of the Project is \$2.399 billion, as indicated in Table 3. The residential units' property valuation is \$2.156 billion, and the amenity assets property valuation is \$243 million. As verified by the Client, the Project construction will start in 2024. As Table 4 represents, by 2029, the two golf courses with associated facilities, a racquet club with associated facilities, and a community event center will be on the County's tax rolls.

<sup>&</sup>lt;sup>4</sup> Florida Department of Education (January 1, 2020), "Review and Adjustment for Florida's Cost per Student Station"



Table 3									
The Ranch									
Property Valuation									
Description		Units		rage value Per Unit		verage Value Per Category	Square Feet (SF)	ė/cr	SF/Unit
·		Units		Per Onit	r	er category	reet (3r)	\$/3F	SF/Unit
Residential Units			_		_			4	
Country Homes	Single family	175	\$	11,500,000	\$	2,012,500,000	1,050,000	\$ 1,917	6,000
Golf Cottages	Single family	36	\$	4,000,000		144,000,000	144,000	\$ 1,000	4,000
Total		211			\$	2,156,500,000	1,194,000		
Amenity Structures						-	-		
Club House		1	\$	87,500,000	\$	87,500,000	70,000	\$ 1,250	70,000
Range House		1	\$	17,500,000		17,500,000	17,500	\$ 1,000	17,500
Racquet Club		1	\$	24,000,000		24,000,000	48,000	\$ 500	48,000
Community Gathering Area Buildings		1	\$	26,250,000		26,250,000	35,000	\$ 750	35,000
Total		4			\$	155,250,000	170,500		
Sports Facilities									
Golf Couse #1	Per Hole	18	\$	1,666,667	\$	30,000,000			
Golf Couse #2	Per Hole	18	\$	1,666,667		30,000,000			
Tennis Courts	Per Court	12	\$	100,000		1,200,000			
Pickle Ball Courts	Per Court	12	\$	30,000		360,000			
Padel Courts	Per Court	4	\$	75,000		300,000			
Residential Multi-Slip Docking	Per Facility	1	\$	25,000,000		25,000,000			
Total	,	65		, ,	\$	86,860,000			
Total Community					\$	2,398,610,000			

Table 4											
The Ranch											
<b>Development Scenario</b>											
Property on Tax Roll	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	Total
Country Homes	25	30	30	30	30	30	-	-	-	-	17!
Golf Cottages	-	4	4	4	4	4	4	4	4	4	36
Club House	-	70,000	-	-	-	-	-	-	-	-	70,000
Range House	17,500	-	-	-	-	-	-	-	-	-	17,500
Racquet Club	48,000	-	-	-	-	-	-	-	-	-	48,000
Community Gathering Area Buildings	-	10,000	15,000	10,000	-	_	-	-	-	-	35,000
Golf Couse #1	18	-	-	-	-	-	-	-	-	-	18
Golf Couse #2	-	18	-	-	-	-	-	-	-	-	18
Tennis Courts	12	-	-	-	-	-	-	-	-	-	12
Pickle Ball Courts	12	-	-	-	-	-	-	-	-	-	12
Padel Courts	4	-	-	-	-	-	-	-	-	-	4
Residential Multi-Slip Docking	-	1	-	-	-	-	-	-	-	-	1
Residential Units	25	34	34	34	34	34	4	4	4	4	211
Amenity Structures (SF)	65,500	80,000	15,000	10,000	-	-	-	-	-	-	170,500
Sports Facilities Units	46	19	-	-	-	-	-	_	-	-	65



### 4.0 Fiscal Impact – Operating Revenues and Expenses – Tables 5,6,7,8, and 9

By following the methodology in Section 2, the fiscal impacts of The Ranch on the County's operating budget are summarized below in Table 5. The Project produces a budgetary surplus of \$2.1 million in 2026 when its initial value is on the County's tax roll. The base estimate of the property's taxable value is eighty-five percent (85%) of the property value. By 2035, at ten years, the net fiscal impact is \$25.9 million, with a cumulative total of \$165.8 million and a present value of \$118.9 million.

Table 5						
The Ranch	Operating Revenue	and Expenditure	aç			
riscai iiipact	sperating nevenue	. and Expenditure	Total			Cumulative
	Total Taxable		Operating	<b>Total Operating</b>	Net Fiscal	Net Fiscal
Year	<b>Property Values</b>	Ad Valorem	Revenue	Expenditure	Impact	Impact
2026	230,106,000	2,251,127	2,265,304	180,341	2,084,963	2,084,963
2030	1,786,502,201	17,477,351	17,626,597	1,031,394	16,595,203	44,698,148
2035	2,720,863,113	26,618,204	27,081,182	1,172,807	25,908,374	165,794,331
2040	2,859,654,476	27,976,000	28,438,978	1,172,807	27,266,170	299,382,570
2045	3,005,525,594	29,403,057	29,866,035	1,172,807	28,693,227	439,966,194
2050	3,158,837,605	30,902,908	31,365,886	1,172,807	30,193,079	587,902,039
2055	3,319,970,070	32,479,267	32,942,245	1,172,807	31,769,438	743,565,140
Present Value of Net Fiscal Impact	\$ 37,159,723	\$ 118,904,952	\$ 189,847,711	\$ 248,344,044	\$ 296,574,499	\$ 336,338,276
at 5% Interest	5 Years	10 Years	15 Years	20 Years	25 Years	30 Years

The gains in total taxable values drive the strong growth in net fiscal surpluses. Table 6 displays the increase in taxable value generated by the Project. The taxable value rises from almost \$230 million in 2026 to more than \$2.721 billion by 2035.



# Table 6 represents the taxable property values for the developed real estate to 2035, the year the Project will be 100% on the County's tax rolls.

Table 6										
The Ranch										
Taxable Property Values										
	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035
Residential Units		-				1	-	-	-	
Country Homes-Home	-	-	161,430,825	358,699,293	559,896,988	765,082,766	974,316,270	1,187,657,936	1,199,534,516	1,211,529,861
Country Homes- Lot	83,875,000	186,370,250	290,907,018	397,515,883	506,227,836	617,074,276	623,245,018	629,477,469	635, 772, 243	642,129,966
Golf Cottages	83,875,000	186,370,250	290,907,018	397,515,883	506,227,836	617,074,276	623,245,018	629,477,469	635,772,243	642, 129, 966
Total Residential	167,750,000	372,740,500	743,244,860	1,153,731,060	1,572,352,659	1,999,231,317	2,220,806,307	2,446,612,874	2,471,079,002	2,495,789,792
		resistance					LIARAJAKA	***************************************		
Amenity Development										
Club House	-	75,118,750	75,869,938	76,628,637	77,394,923	78,168,872	78,950,561	79,740,067	80,537,467	81,342,842
Range House	14,875,000	15,023,750	15,173,988	15,325,727	15,478,985	15,633,774	15,790,112	15,948,013	16,107,493	16,268,568
Racquet Club	20,400,000	20,604,000	20,810,040	21,018,140	21,228,322	21,440,605	21,655,011	21,871,561	772,090,227	22,311,180
Community Gathering Area Buildings	-	6,438,750	16,257,844	22,988,591	23,218,477	23,450,662	23,685,168	23,922,020	24, 161, 240	24,402,853
Golf Couse #1	25,500,000	25,755,000	26,012,550	26,272,676	26,535,402	26,800,756	27,068,764	27,339,452	27,612,846	27,888,975
Golf Couse #2	,	25,755,000	26,012,550	26,272,676	26,535,402	26,800,756	27,068,764	27,339,452	27,612,846	27,888,975
Tennis Courts	1,020,000	1,030,200	1,040,502	1,050,907	1,061,416	1,072,030	1,082,751	1,093,578	1,104,514	1,115,559
Pickle Ball Courts	306,000	309,060	312,151	315,272	318,425	321,609	324,825	328,073	331,354	334,668
Padel Courts	255,000	257,550	260,126	727, 262,	265,354	268,008	270,688	273,395	276,128	278,890
Residential Multi-Slip Docking	,	21,462,500	21,677,125	21,893,896	22,112,835	22,333,964	22,557,303	22,782,876	23,010,705	23,240,812
Total Amenities	62,356,000	191,754,560	203,426,812	212,029,249	214,149,541	216,291,037	218,453,947	220,638,487	222,844,872	225,073,320
		***************************************				200000000	*********	***************************************		
Total Taxable Property Values	230,106,000	564,495,060	946,671,672	1,365,760,309	1,786,502,201	2,215,522,354	2,439,260,254	2,667,251,360	2,693,923,874	2,720,863,113



Table 7, shown below, presents the critical assumptions employed in calculating the taxable values shown previously. Our assumptions about the assessment ratio and percentage of homes expected to take advantage of the homestead exemption are more conservative than AECOM's assumptions, making our analysis more conservative than if we had adopted the AECOM assumptions for these parameters.

Using Census On-the-Map data indicates that 59,789 County residents also work there. Since we include all employees, FLS uses a weighted resident-employees factor of 0.7626 to avoid double counting. Non-working residents have a weighted average of 1.0 FTE. Seasonal residents are at 0.3462, reflecting seasonal demands on County services.

Persons per household and total households are from Florida Population Studies.



Table 7			
The Ranch			
Fiscal Impact Assumptions			
De al Estato Tours			
Real Estate Taxes  Taxable values are shown in the year	following Constr	uction Complet	ion
Taxable Values are shown in the year	85%	uction complet	1011
Homestead Exemption	50,000		
% Single-Family with Homestead	90%		
	Operating		
Taxable Assessment	Revenues		
Description	Millage		
General Revenue	6.5590		
District Three MSTU (3003)	0.0460		
Childern Services	0.3618		
MSTU Fire Rescue	2.6325		
MSTU Parks & Recreation	0.1837		
MSTU Unincorp. Storm Water / Road	0.5916		
Total	10.3746		
Population & Employment		Familiant	Full Times
Population	Amount	Equivalent	Full-Time
Population Population-Working Residents	<u>Amount</u> 59,789	<u>Factor</u> 76.26%	Equivalent 45,593
Population-Non-Working Residents	101,866	100.00%	101,866
Population- Seasonal	24,878	34.62%	8,612
Total Population (peak season)	186,533	34.0270	156,070
Population (total)	161,655		130,070
1 opulation (total)	101,033		
Employment (total)	70,396	96.80%	68,143
Unemployed Rate	3.20%		,
Persons per Household - Single Family	2.34		
Total Households	30,974		
Total Housing Units	78,565		
Employment Assumptions	Employees		
Club House	140	1 employee Pe	r 500 SF
Range House	18	1 employee Pe	r 1,000 SF
Racquet Club	48	1 employee Pe	r 1,000 SF
Community Gathering Area Buildings	47	1 employee Pe	r 750 SF
Golf Couse #1	40	40 employees <sub>l</sub>	per 18 Hole
Golf Couse #2	40	40 employees	oer 18 Hole
Residential Multi-Slip Docking	7	7 Per Facility	
Total Employees	340		
Property Valuation			
Residential	Average Value		
Country Homes-Home	\$ 7,500,000	Per Unit	
Country Homes- Lot	\$ 4,000,000		
Golf Cottages	\$ 4,000,000	Per Unit	
<u>Club-Related Facilities</u> Club House	\$ 1,250	Dar SE	
Range House	\$ 1,250	Per SF Per SF	
Racquet Club		PerSF	
Community Gathering Area Buildings	\$ 750	Per SF	
Golf Couse #1	\$ 1,666,667	Per Hole	
Golf Couse #2	\$ 1,666,667	Per Hole	
Tennis Courts		Per Court	
Pickle Ball Courts	<u> </u>	Per Court	
Padel Courts	\$ 75,000		
Residential Multi-Slip Docking	\$ 25,000,000	Per Facility	
Annual growth rate of Residential			
Property Value	1.0%		
Annual growth rate of Non-Residential			
Property Value	1.0%		



Table 8 summarizes the results of the fiscal analysis for the County's operating budget to 2035, the year that the total Project is on the County's tax roll.

Table 8										
The Ranch										
Development Impact Summary										
	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035
Residential Units on Tax Roll	***************************************				onenonenen					
Country Homes	25	52	85	115	145	175	175	175	175	175
Golf Cottages		4	8	12	16	20	24	28	32	36
Residential Units	25	29	66	127	161	195	199	203	207	211
Resident Households	16	38	61	83	105	127	130	132	135	137
Population										
Peak Population	38	26	150	204	257	310	310	310	310	310
Resident Population		84	130	175	221	267	267	267	267	267
Seasonal Population	9	13	21	28	36	43	43	43	43	43
Employment	***************************************									
Amenity Program	106	306	326	340	340	340	340	340	340	340
Total Employees	106	306	326	340	340	340	340	340	340	340
Full-Time Equivalent Residents	-	7.2	118	160	202	243	243	243	243	243
Full-Time Equivalent Employee-Resident	103	296	316	329	329	329	329	329	329	329
	5026	2027	2028	5029	2030	2031	2032	2033	2034	2035
Matin County										
Total Operating Revenues Generated	2,401,435	5,932,667	9,919,721	14,288,759	18,673,160	23,383,228	25,704,419	28,069,736	28,346,452	28,625,936
Total Operating Expenditures Generated	180,341	673,817	793,683	901,293	986,141	1,070,990	1,070,990	1,070,990	1,070,990	1,070,990
Net Fiscal Impact of Operations	2,221,093	5,258,850	9,126,038	13,387,466	17,687,018	22,312,238	24,633,430	26,998,746	27,275,463	27,554,947
Years	1	2	3	4	5	9	7	8	6	10
	5 Years	10 Years	15 Years	20 Years	25 Years	30 Years				
Net Present Value of Operating Impact	39,640,817	126,569,239	202,014,260	264,214,258	315,491,586	357,762,037				



## Table 9 is presented through 2035 and is a detailed analysis of the County's net fiscal impact.

Table 9										
The Ranch										
Fiscal Impact Detail Operating Revenue and Ex	penses									
	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035
Revenues										
311000 - Ad Valorem Taxes	2,251,127	5,522,455	9,261,289	13,361,233	17,477,351	21,674,455	23,863,283	26,093,720	26,354,657	26,618,204
341100 - Service Charge - Recording Fees	-	570	898	1,226	1,554	1,882	1,921	1,959	1,998	2,037
341150 - Public Records Modernization Trust Fund	-	335	528	721	914	1,107	1,130	1,153	1,175	1,198
341160 - County Portion (\$2) of \$4 Additional Service	-	265	418	571	724	877	895	913	931	949
Charge 341200 - Internal Service Fund Fees and Charges	-	20,875	32,905	44,935	56,964	68,994	70,409	71,825	73,240	74,655
341520 - Fees remitted to County from Sheriff		60	94	128	163	197	201	205	209	213
341550 - Fees remitted to County from Supervisor of	-	0	0	0	0	0	0	0	0	0
Elections		2 202	2.474	4.740	6.000	7.270	7.420	7.577	7.726	7.075
341800 - County Officer Commission and Fees 341900 - Other General Government Charges and Fees		2,202 646	3,471 1,018	4,740 1,391	6,009 1,763	7,278 2,135	7,428 2,179	7,577 2,223	7,726 2,267	7,875 2,311
342100 - Service Charge - Law Enforcement Services	1,594	5,849	6,890	7,823	8,555	9,286	9,372	9,458	9,545	9,631
342200 - Service Charge - Fire Protection	362	1,327	1,563	1,775	1,941	2,107	2,127	2,146	2,166	2,185
342500 - Service Charge - Protective Inspection Fees	68	249	294	333	365	396	400	403	407	411
342600 - Service Charge - Ambulance Fees	3,157	11,588	13,650	15,498	16,947	18,397	18,568	18,738	18,909	19,079
342900 - Service Charge - Other Public Safety Charges	855	3,137	3,695	4,195	4,588	4,980	5,026	5,072	5,118	5,165
and Fees		22	2.7	20				27	27	
344300 - Service Charge - Mass Transit	6	23	27	30	33	36	36	37	37	37
346400 - Service Charge - Animal Control and Shelter Fees	-	112	176	241	305	370	377	385	392	400
347200 - Service Charge - Parks and Recreation	-	510	804	1,098	1,391	1,685	1,720	1,754	1,789	1,824
347500 - Service Charge - Special Recreation Facilities	-	609	960	1,311	1,662	2,013	2,054	2,095	2,137	2,178
348110 - County Court Criminal - Filing Fees	-	5	7	10	13	16	16	16	17	17
348120 - County Court Criminal - Service Charges	-	38	59	81	102	124	127	129	132	134
348130 - County Court Criminal - Court Costs	49	181	213	242	265	288	290	293	296	298
348220 - Circuit Court Criminal - Service Charges	5	20	24	27	29	32	32	32	33 470	33
348230 - Circuit Court Criminal - Court Costs 348310 - County Court Civil - Filing Fees	79 234	288 859	340 1,012	386 1,149	422 1,257	458 1,364	462 1,377	466 1,390	1,402	475 1,415
348320 - County Court Civil - Firing Fees  348320 - County Court Civil - Service Charges	5	20	23	26	29	31	32	32	32	32
348410 - Circuit Court Civil - Filing Fees	190	697	822	933	1,020	1,107	1,118	1,128	1,138	1,148
348420 - Circuit Court Civil - Service Charges	65	237	280	317	347	377	380	384	387	391
348480 - Circuit Court Civil - Fees and Service Charges	8	30	35	40	44	48	48	49	49	49
348520 - Traffic Court - Service Charges	52	192	226	256	280	304	307	310	313	316
348530 - Traffic Court - Court Costs	159	585	689	782	855	928	937	945	954	963
348620 - Juvenile Court - Service Charges	0	0	0	1	1	1	1	1	1	1
348710 - Probate Court - Filing Fees	92	339	399	453	495	537	542	547	552	557
348720 - Probate Court - Service Charges 348921 - Court Innovations/Local Requirements	11 23	41 83	48 98	55 112	60 122	65 133	65 134	66 135	67 136	67 137
348922 - Legal Aid	23	83	98	112	122	133	134	135	136	137
348923 - Law Library	23	84	98	112	122	133	134	135	136	137
348924 - Juvenile Alternative Programs	23	84	98	112	122	133	134	135	136	138
348930 - State Court Facility Surcharge (\$30)	181	665	783	889	973	1,056	1,066	1,075	1,085	1,095
349000 - Other Charges for Services	632	2,321	2,734	3,105	3,395	3,685	3,719	3,754	3,788	3,822
312130 - Tourist Development Taxes	1,559	5,724	6,743	7,656	8,372	9,088	9,172	9,256	9,341	9,425
315200 - Local Communications Services Taxes	672	2,468	2,907	3,301	3,609	3,918	3,954	3,991	4,027	4,063
316000 - Local Business Tax (Chapter 205)	106	388	457	519	567	616	622	627	633	639
331100 - Federal Grant - General Government 331200 - Federal Grant - Public Safety	243 453	1,663	1,050 1,959	1,193 2,224	1,304 2,432	1,416 2,640	1,429 2,664	1,442 2,689	1,455 2,713	1,468 2,738
331390 - Federal Grant - Public Safety 331390 - Federal Grant - Other Physical Environment	181	665	783	889	972	1,056	1,065	1,075	1,085	1,095
331420 - Federal Grant - Mass Transit	807	2,961	3,488	3,960	4,331	4,701	4,745	4,788	4,832	4,876
331490 - Federal Grant - Other Transportation	2,260	8,295	9,771	11,094	12,132	13,169	13,291	13,413	13,535	13,657
331500 - Federal Grant - Economic Environment	-	172	272	371	471	570	582	593	605	617
331620 - Federal Grant - Public Assistance	-	(4)	(6)	(8)	(10)	(13)	(13)	(13)	(13)	(14)
331650 - Federal Grant - Child Support Reimbursement	-	47	74	101	128	155	159	162	165	168
221C00 Federal Creek Other Human Carriers		261	568	776	004	1 102	1 216	1 240	1 265	1 200
331690 - Federal Grant - Other Human Services 331900 - Federal Grant - Other		361 212	568 334	776 456	984 578	1,192 700	1,216 714	1,240 729	1,265 743	1,289 757
332000 - Pederal Grant - Other 332000 - Other Financial Assistance - Federal Source		12,131	19,122	26,113	33,104	40,095	40,918	41,740	42,563	43,385
333000 - Federal Payments In Lieu Of Taxes	-	59	93	127	161	196	200	204	208	212
334100 - State Grant - General Government	-	10	15	21	26	32	33	33	34	34
334200 - State Grant - Public Safety	-	145	229	312	396	479	489	499	509	519
334390 - State Grant - Other Physical Environment	-	540	852	1,163	1,474	1,786	1,822	1,859	1,896	1,932
334420 - State Grant - Mass Transit	-	416	656	895	1,135	1,375	1,403	1,431	1,459	1,488
334490 - State Grant - Other Transportation	-	243	383	523	662	802	819	835	852	868
334690 - State Grant - Other Human Services	-	203	320	437	554	671	684	698	712	726
334700 - State Grant - Culture/Recreation 334890 - State Grant - Other Court-Related		40 84	63 132	86 180	110 229	133 277	135	138 288	141 294	144
							283			300



Table 9										
The Ranch										
Fiscal Impact Detail Operating Revenue and E		2027	2020	2020	2020	2024	2022	2022	2024	2025
Payanua Continuad	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035
Revenues-Continued 335130 - State Revenue Sharing - Insurance Agents	51	189	222	253	276	300	303	305	308	311
County Licenses	31	105	222	233	270	300	303	303	308	311
335140 - State Revenue Sharing - Mobile Home Licenses	41	151	178	202	221	240	242	244	247	249
335150 - State Revenue Sharing - Alcoholic Beverage	52	191	225	255	279	303	306	309	311	314
Licenses	147	541	637	723	791	950	867	875	882	890
335160 - State Revenue Sharing - Distribution of Sales and Use Taxes to Counties (Section 212.20, F.S.)	147	541	637	/23	791	859	867	8/5	882	890
335180 - State Revenue Sharing - Local Government Half-	11,282	41,411	48,782	55,386	60,567	65,747	66,356	66,966	67,575	68,185
Cent Sales Tax 335210 - State Revenue Sharing - Firefighter	90	329	387	440	481	522	527	531	536	541
Supplemental Compensation										
335620 - State Revenue Sharing - Public Welfare	1	5	6	7	7 404	8	8	8	8	8
337200 - Local Government Unit Grant - Public Safety 337300 - Local Government Unit Grant - Physical	-	148 (131)	(206)	319 (282)	(357)	490 (433)	500 (442)	510 (450)	520 (459)	530 (468)
Environment										
337600 - Local Government Unit Grant - Human Services	-	27	43	58	74	90	92	93	95	97
337700 - Local Government Unit Grant -	-	324	510	697	883	1,070	1,092	1,114	1,136	1,158
Culture/Recreation 338000 - Shared Revenue From Other Local Units	-	2,348	3,701	5,054	6,407	7,760	7,919	8,078	8,237	8,396
351100 - Judgments and Fines - As Decided by County	-	96	152	207	262	318	324	331	337	344
Court Criminal										
351200 - Judgments and Fines - As Decided by Circuit Court Criminal	-	65	102	139	176	213	218	222	226	231
351400 - Judgments and Fines - As Decided by Circuit	-	0	0	0	0	1	1	1	1	1
Court Civil 351500 - Judgments and Fines - As Decided by Traffic	-	430	679	927	1,175	1,423	1,452	1,481	1,510	1,540
Court		430	679	927	1,1/5	1,423	1,452	1,461	1,510	1,540
351600 - Judgments and Fines - As Decided by Juvenile	-	0	0	0	0	0	0	0	0	0
Court 351800 - 10% of Fines to Public Records Modernization		82	130	177	224	272	277	283	288	294
Trust Fund										
351900 - Judgments and Fines - Other Court Ordered	-	0 18	0 29	0 39	50	0 60	0 61	0	0 64	65
352000 - Fines - Library 354000 - Fines - Local Ordinance Violation	-	263	415	567	719	871	888	63 906	924	942
359000 - Other Judgments, Fines and Forfeits	-	32	51	70	89	107	109	112	114	116
361100 - Interest	-	303	478	653	827	1,002	1,022	1,043	1,064	1,084
361300 - Net Increase (Decrease) in Fair Value of	-	0	1	1	1	1	1	1	1	1
Investments 362000 - Rents and Royalties	-	267	421	574	728	882	900	918	936	954
364000 - Disposition of Fixed Assets	-	185	292	399	506	613	625	638	650	663
365000 - Sale of Surplus Materials and Scrap	-	29	46	63	79	96	98	100	102	104
366000 - Contributions and Donations from Private Sources	-	162	255	349	442	535	546	557	568	579
367000 - Licenses	-	43	67	92	116	141	144	146	149	152
369900 - Other Miscellaneous Revenues	-	5,905	9,307	12,710	16,113	19,516	19,916	20,316	20,717	21,117
381000 - Inter-Fund Group Transfers In 384000 - Debt Proceeds	-	17,073 2,636	26,911 4,155	36,750 5,674	46,589 7,193	56,427 8,712	57,585 8,891	58,742 9,069	59,900 9,248	61,057 9,427
322000 - Building Permits	-	3,133	4,939	6,745	8,551	10,356	10,569	10,781	10,994	11,206
323100 - Franchise Fee - Electricity	-	4,776	7,528	10,280	13,032	15,784	16,108	16,431	16,755	17,079
323700 - Franchise Fee - Solid Waste	-	586	923	1,260	1,598	1,935	1,975	2,015	2,054	2,094
324110.02.03 - Impact Fees - Residential - Public Safety	-	475	748	1,022	1,295	1,569	1,601	1,633	1,666	1,698
324120.01.03 - Impact Fees - Commercial - Public Safety	-	2	4	5	7	8	8	8	9	9
324120.03.03 - Impact Fees - Commercial - Public Safety	-	3	5	7	9	11	11	12	12	12
324120.05.03 - Impact Fees - Commercial - Public Safety	-	1	2	2	3	4	4	4	4	4
324120.09.03 - Impact Fees - Commercial - Public Safety	-	8	13	17	22	27	27	28	28	29
324310.01.03 - Impact Fees - Residential -	-	13	21	29	37	44	45	46	47	48
324310.02.03 - Impact Fees - Residential -	-	1,100	1,735	2,369	3,003	3,637	3,711	3,786	3,861	3,935
324310.03.03 - Impact Fees - Residential -	-	25	39	53	68	82	84	85	87	89
324310.05.03 - Impact Fees - Residential -	-	9	14	19	24	29	29	30	30	31
324310.09.03 - Impact Fees - Residential -	-	36	56	76	97	117	120	122	125	127
324320.01.03 - Impact Fees - Commercial -	-	2	3	4	6	7	7	7	7	7
324320.03.03 - Impact Fees - Commercial -	-	92	145	198	251	304	311	317	323	329
324320.05.03 - Impact Fees - Commercial -	-	0	0	1	1	1	1	1	1	1
324320.09.03 - Impact Fees - Commercial -	-	16	25	35	44	53	55	56	57	58
324610.02.03 - Impact Fees - Residential -	-	1,205	1,900	2,595	3,289	3,984	4,066	4,147	4,229	4,311
324910.02.03 - Impact Fees - Residential - Other -	-	339	535	730	926	1,121	1,144	1,167	1,190	1,213
324920.01.03 - Impact Fees - Commercial - Other -	-	2	3	4	5	6	6	6	6	6
324920.03.03 - Impact Fees - Commercial - Other -	-	4	7	9	11	14	14	14	15	15
324920.05.03 - Impact Fees - Commercial - Other -	-	1	1	2	2	3	3	3	3	3
324920.09.03 - Impact Fees - Commercial - Other -	-	9	14	19	25	30	30	31	32	32
325100 - Special Assessments - Capital Improvement	-	38	60	81	103	125	128	130	133	135
		37		0.4	102	121	120	120	124	43.4
329400 - Vessel Registration Fee	-	37	59	81	102	124	126	129	131	134
329500 - Other Fees & Special Assessments	-	23	36	50	63	76	78	79	81	82
Total Revenues	2,265,304	5,601,295	9,364,836	13,488,524	17,626,597	22,108,585	24.304 625	26,542,274	26,810,423	27,081,182
	_,_ 55,554	-,,	-,-5-1,000	,.00,524	,5_0,557	,_ 50,505	,. 5-,025	,- ,-,-,-	,,	,,.02



Table 9										
The Ranch	vnoncos									
Fiscal Impact Detail Operating Revenue and Ex	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035
Expenditures	2020	2027	2028	2023	2030	2031	2032	2033	2034	2055
634.10 - Clerk of Court - Personnel Services	203	746	879	998	1,092	1,185	1,196	1,207	1,218	1,229
634.30 - Clerk of Court - Operating Expenses	1	5	6	7	8	8	8	8	9	9
614.10 - Clerk of Court - Personnel Services	125	458	540	613	670	727	734	741	748	754
614.30 - Clerk of Court - Operating Expenses 623.80 - Pre-Trial Release - Grants and Aids	25 124	90 455	106 536	121 609	132 666	143 723	145 730	146 736	147 743	149 750
629.80 - Other Circuit Court-Criminal Costs - Grants and	36	133	157	178	195	212	214	215	217	219
654.10 - Clerk of Court - Personnel Services	147	539	635	720	788	855	863	871	879	887
654.30 - Clerk of Court - Operating Expenses	4	14	17	19	21	23	23	23	23	23
671.30 - Court Administration - Operating Expenses	147	541	637	723	791	859	867	875	883	890
674.10 - Clerk of Court - Personnel Services	54	198	233	264	289	314	317	320	323	325
674.30 - Clerk of Court - Operating Expenses 685.30 - Guardian ad Litem - Operating Expenses	63	232	0 273	310	339	368	0 371	0 375	0 378	382
694.10 - Clerk of Court - Personnel Services	67	246	289	329	359	390	394	397	401	404
694.30 - Clerk of Court - Operating Expenses	1	4	4	5	5	6	6	6	6	6
744.10 - Clerk of Court - Personnel Services	61	226	266	302	330	358	361	365	368	371
744.30 - Clerk of Court - Operating Expenses	1	3	4	4	5	5	5	5	5	6
724.10 - Clerk of Court - Personnel Services	158	581	685	778	850	923	932	940	949	957
724.30 - Clerk of Court - Operating Expenses 734.10 - Drug Court-County Criminal - Personnel	26 109	97 401	114 472	129 536	141 586	153 637	155 643	156 648	158 654	159 660
Services 734.30 - Drug Court-County Criminal - Personnel 734.30 - Drug Court-County Criminal - Operating	345	1,265	1,490	1,692	1,850	2,008	2,027	2,046	2,064	2,083
Expenses 734.80 - Drug Court-County Criminal - Grants and Aids	55	202	237	270	295	320	323	326	329	332
739.30 - Other County Court-Criminal Costs - Operating Expenses	21	78	91	104	113	123	124	125	126	128
764.10 - Clerk of Court - Personnel Services	233	855	1,007	1,144	1,251	1,357	1,370	1,383	1,395	1,408
764.30 - Clerk of Court - Operating Expenses	8	29	35	39	43	47	47	48	48	48
571.10 - Libraries - Personnel Services	1,488	5,463	6,435	7,306	7,990	8,673	8,754	8,834	8,914	8,995
571.30 - Libraries - Operating Expenses	572	2,099	2,472	2,807	3,069	3,332	3,363	3,393	3,424	3,455
571.60 - Libraries - Capital Outlay	-	149	235	321	407	493	503	513	523	533
572.10 - Parks/Recreation - Personnel Services 572.30 - Parks/Recreation - Operating Expenses		3,019 3,463	4,759 5,459	6,499 7,454	8,239 9,450	9,979 11,446	10,184 11,680	10,389 11,915	10,593 12,150	10,798 12,385
572.60 - Parks/Recreation - Operating Expenses	-	1,318	2,077	2,836	3,596	4,355	4,444	4,533	4,623	4,712
552.30 - Industry Development - Operating Expenses	-	237	373	509	646	782	798	814	830	846
553.10 - Veterans Services - Personnel Services	-	87	137	187	237	287	293	299	305	311
553.30 - Veterans Services - Operating Expenses	-	14	22	30	37	45	46	47	48	49
554.10 - Housing and Urban Development - Personnel Services	-	36	56	77	98	118	121	123	126	128
554.30 - Housing and Urban Development - Operating Expenses	-	253	400	546	692	838	855	872	889	906
554.80 - Housing and Urban Development - Grants and Aids	-	379	598	816	1,035	1,253	1,279	1,305	1,331	1,356
559.10 - Other Economic Development - Personnel Services	-	423	666	910	1,153	1,397	1,426	1,454	1,483	1,512
559.30 - Other Economic Development - Operating Expenses	-	685	1,079	1,474	1,869	2,263	2,310	2,356	2,402	2,449
559.60 - Other Economic Development - Capital Outlay		4,028 74	6,349 117	8,670 159	10,992	13,313	13,586 250	13,859 255	14,132 260	14,405 265
559.80 - Other Economic Development - Grants and Aids 602.30 - State Attorney Administration - Operating	-	164	258	352	446	245 541	552	563	574	585
Expenses 603.30 - Public Defender Administration - Operating	81	296	348	395	432	469	474	478	483	487
Expenses 604.10 - Clerk of Court Administration - Personnel	239	876	1,032	1,172	1,281	1,391	1,404	1,417	1,430	1,442
Services 604.30 - Clerk of Court Administration - Operating	14	52	61	69	75	82	83	83	84	85
Expenses 605.30 - Judicial Support - Operating Expenses	227	835	983	1,116	1,221	1,325	1,337	1,350	1,362	1,374
605.80 - Judicial Support - Grants and Aids	23	84	98	112	122	133	134	135	136	138
607.10 - Appeals - Personnel Services	0	0	0	0	0	0	0	0	0	0
607.30 - Appeals - Operating Expenses	1	3	4	4	5	5	5	5	5	5
608.10 - Jury Management - Personnel Services	48	177	208	236	258	280	283	286	288	291
608.30 - Jury Management - Operating Expenses	25	90 5.710	106	120	132	143	144	146	147	148
711.10 - Courthouse Security - Personnel Services 711.30 - Courthouse Security - Operating Expenses	1,556 20	5,710 73	6,726 86	7,637 98	8,351 107	9,066	9,150 117	9,234 118	9,318 119	9,402
713.10 - Information Systems - Personnel Services	135	497	585	665	727	789	796	803	811	818
713.30 - Information Systems - Operating Expenses	111	408	481	546	597	648	654	660	666	672
713.60 - Information Systems - Capital Outlay	26	95	112	127	139	151	152	154	155	156
716.30 - Clerk of Court Related Technology - Operating Expenses	43	158	186	211	231	251	253	255	258	260
511.10 - Legislative - Personnel Services 511.30 - Legislative - Operating Expenses	- 80	543 295	856 347	1,169 394	1,482 431	1,795 468	1,832 472	1,869 476	1,906 481	1,942 485
511.30 - Legislative - Operating Expenses 512.10 - Executive - Personnel Services	536	1,966	2,316	2,630	2,875	3,121	3,150	3,179	3,208	3,237
512.30 - Executive - Operating Expenses	59	217	255	290	317	344	347	350	353	357
513.10 - Financial and Administrative - Personnel Services	7,243	26,587	31,319	35,559	38,884	42,210	42,601	42,993	43,384	43,775
513.30 - Financial and Administrative - Operating Expenses	21,975	80,660	95,016	107,880	117,970	128,059	129,246	130,433	131,620	132,807
p = 2 <del></del>										



Table 9 The Ranch										
Fiscal Impact Detail Operating Revenue and E	kpenses									
	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035
Expenditures-Continued										
513.60 - Financial and Administrative - Capital Outlay	434	1,592	1,876	2,130	2,329	2,528	2,552	2,575	2,598	2,622
514.10 - Legal Counsel - Personnel Services	569	2,087	2,459	2,792	3,053	3,314	3,345	3,375	3,406	3,437
514.30 - Legal Counsel - Operating Expenses	348	1,279	1,506	1,710	1,870	2,030	2,049	2,068	2,087	2,105
515.10 - Comprehensive Planning - Personnel Services 515.30 - Comprehensive Planning - Operating Expenses	1,454 294	5,337 1,079	6,287 1,271	7,138 1,443	7,806 1,578	8,473 1,713	8,552 1,729	8,631 1,745	8,709 1,761	8,788 1,777
515.50 - Comprehensive Flamming - Operating Expenses	254	1,075	1,2/1	1,443	1,370	1,713	1,723	1,743	1,701	1,777
515.60 - Comprehensive Planning - Capital Outlay	5	20	24	27	29	32	32	32	33	33
515.80 - Comprehensive Planning - Grants and Aids 516.10 - Non-Court Information Systems - Personnel	27 58	100 214	118 252	134 286	146 313	159 340	160 343	162 346	163 349	165 352
Services Services	58	214	252	286	313	340	343	346	349	352
516.30 - Non-Court Information Systems - Operating	129	473	557	633	692	751	758	765	772	779
Expenses 516.60 - Non-Court Information Systems - Capital	16	57	67	76	83	90	91	92	93	94
Outlay	10	3,	0,	70	65	50	31		33	34
517.70 - Debt Service Payments - Debt Service	1,591	5,840	6,880	7,811	8,542	9,272	9,358	9,444	9,530	9,616
519.10 - Other General Government - Personnel Services	2,644	9,703	11,430	12,978	14,192	15,405	15,548	15,691	15,834	15,977
519.30 - Other General Government - Operating	6,423	23,575	27,771	31,531	34,480	37,429	37,776	38,123	38,470	38,817
Expenses										
519.60 - Other General Government - Capital Outlay	769	2,824	3,327	3,777	4,130	4,484	4,525	4,567	4,608	4,650
519.80 - Other General Government - Grants and Aids 562.10 - Health - Personnel Services	4,155 261	15,251 956	17,966 1,126	20,398 1,279	22,306 1,399	24,213 1,518	24,438 1,532	24,662 1,546	24,887 1,560	25,111 1,574
562.30 - Health - Operating Expenses	195	714	841	955	1,045	1,134	1,144	1,155	1,165	1,176
562.60 - Health - Capital Outlay	11	41	48	54	59	65	65	66	66	67
564.10 - Public Assistance - Personnel Services	87	320	377	427	467	507	512	517	522	526
564.30 - Public Assistance - Operating Expenses	18	67	79	90	98	106	107	108	109	110
564.80 - Public Assistance - Grants and Aids	1,924	7,061	8,317	9,443	10,327	11,210	11,314	11,418	11,522	11,626
569.10 - Other Human Services - Personnel Services	37	136	160	181	198	215	217	219	221	223
569.30 - Other Human Services - Operating Expenses 569.80 - Other Human Services - Grants and Aids	448 155	1,643 567	1,936 668	2,198 759	2,403 830	2,609 901	2,633 909	2,657 917	2,681 926	2,706 934
581.90 - Other Human Services - Grants and Aids 581.90 - Interfund Transfers Out - Other Uses	17,741	65,118	76,709	87,094	95,239	103,385	104,343	105,302	106,260	107,218
587.30 - Clerk of Court Excess Fee Functions - Operating		63	100	136	172	209	213	217	222	226
Expenses										
534.10 - Garbage/Solid Waste - Personnel Services	-	7	7	9	12	14	14	15	15	15
536.10 - Water/Sewer Services - Personnel Services 536.60 - Water/Sewer Services - Capital Outlay	-	993	1,565	15 2,137	19 2,709	23 3,281	23 3,349	24 3,416	3,483	25 3,551
536.70 - Water/Sewer Services - Debt Service	-	-		2,137	2,705	5,201	3,343	5,410	-	3,331
537.10 - Conservation/Resource Management -	-	309	487	664	842	1,020	1,041	1,062	1,083	1,104
Personnel Services										
537.30 - Conservation/Resource Management - Operating Expenses	-	3,912	6,166	8,420	10,674	12,929	13,194	13,459	13,724	13,990
537.60 - Conservation/Resource Management - Capital	-	79	125	171	216	262	267	273	278	283
Outlay										
538.10 - Flood Control/Stormwater Control - Personnel Services	-	703	1,108	1,513	1,918	2,323	2,370	2,418	2,466	2,513
538.30 - Flood Control/Stormwater Control - Operating	-	1,579	2,489	3,398	4,308	5,218	5,325	5,432	5,539	5,646
Expenses										
538.60 - Flood Control/Stormwater Control - Capital Outlav	-	660	1,040	1,420	1,800	2,181	2,225	2,270	2,315	2,360
521.10 - Law Enforcement - Personnel Services	31,165	114,393	134,754	152,997	167,306	181,616	183,299	184,983	186,666	188,350
521.30 - Law Enforcement - Operating Expenses	4,396	16,136	19,008	21,582	23,600	25,619	25,856	26,094	26,331	26,569
521.60 - Law Enforcement - Capital Outlay	4,527	16,616	19,574	22,223	24,302	26,381	26,625	26,870	27,114	27,359
521.90 - Law Enforcement - Other Uses	18	64	76	86	94	102	103	104	105	106
522.10 - Fire Control - Personnel Services	5,157	18,927	22,296	25,315	27,682	30,050	30,329	30,607	30,886	31,164
522.30 - Fire Control - Operating Expenses 523.10 - Detention/Corrections - Personnel Services	21 12,646	78 46,419	92 54,681	104 62,084	114 67,891	124 73,697	125 74,380	75,064	127 75,747	128 76,430
523.30 - Detention/Corrections - Operating Expenses	2,814	10,330	12,168	13,815	15,108	16,400	16,552	16,704	16,856	17,008
523.60 - Detention/Corrections - Capital Outlay	82	299	353	400	438	475	480	484	488	493
524.10 - Protective Inspections - Personnel Services	2,379	8,734	10,289	11,681	12,774	13,867	13,995	14,124	14,252	14,381
524.30 - Protective Inspections - Operating Expenses	1,238	4,543	5,351	6,076	6,644	7,212	7,279	7,346	7,413	7,480
524.60 - Protective Inspections - Capital Outlay	156	574	676	768	840	912	920	929	937	945
525.10 - Emergency and Disaster Relief - Personnel Services	766	2,811	3,312	3,760	4,112	4,463	4,505	4,546	4,588	4,629
525.30 - Emergency and Disaster Relief - Operating	424	1,557	1,834	2,082	2,277	2,472	2,495	2,517	2,540	2,563
Expenses										
525.60 - Emergency and Disaster Relief - Capital Outlay	3	12	14	16	17	19	19	19	19	20
526.10 - Ambulance and Rescue Services - Personnel	15,508	56,923	67,055	76,133	83,253	90,374	91,211	92,049	92,887	93,725
Services	2 254	12 200	14 400	16 454	17.000	10.530	10 700	10.000	20.074	20.252
526.30 - Ambulance and Rescue Services - Operating Expenses	3,351	12,300	14,489	16,451	17,989	19,528	19,709	19,890	20,071	20,252
526.80 - Ambulance and Rescue Services - Grants and	51	187	221	250	274	297	300	303	306	308
Aids	24.4	705	025	1.050	4.440	4 3 4 7	1.250	4 370	4 304	1 202
527.80 - Medical Examiners - Grants and Aids 529.10 - Other Public Safety - Personnel Services	214 1,551	785 5,693	925 6,706	1,050 7,614	1,148 8,327	1,247 9,039	1,258 9,123	1,270 9,206	1,281 9,290	1,293 9,374
529.30 - Other Public Safety - Personnel Services 529.30 - Other Public Safety - Operating Expenses	2,433	8,930	10,519	11,943	13,060	14,177	14,309	14,440	14,571	14,703
529.60 - Other Public Safety - Capital Outlay	1,318	4,837	5,698	6,469	7,074	7,679	7,750	7,822	7,893	7,964
529.80 - Other Public Safety - Grants and Aids	4,233	15,539	18,305	20,783	22,727	24,671	24,899	25,128	25,357	25,585
541.10 - Road/Street Facilities - Personnel Services	448	1,644	1,937	2,199	2,404	2,610	2,634	2,658	2,683	2,707
541.30 - Road/Street Facilities - Operating Expenses	652	2,394	2,820	3,202	3,502	3,801	3,836	3,871	3,907	3,942
541.60 - Road/Street Facilities - Capital Outlay	7,049	25,873	30,478	34,604	37,840	41,077	41,457	41,838	42,219	42,600
541.80 - Road/Street Facilities - Grants and Aids 544.10 - Mass Transit - Personnel Services	5 104	17 381	20 449	23 510	25 557	27 605	27 611	27 616	28 622	28 628
544.30 - Mass Transit - Personner Services	1,131	4,152	4,891	5,553	6,073	6,592	6,653	6,714	6,776	6,837
544.60 - Mass Transit - Capital Outlay	194	712	839	952	1,041	1,131	1,141	1,151	1,162	1,172
TOTAL EXPENDITURES	180,341	685,130	816,310	935,232	1,031,394	1,127,555	1,138,868	1,150,181	1,161,494	1,172,807
Net Fiscal Impact	2,084,963	4,916,164	8,548,526	12,553,292	16,595,203	20,981,030	23,165,757	25,392,093	25,648,929	25,908,374
Accumulative Net Fiscal Impact	2,084,963	7,001,127	15,549,654	28,102,945	44,698,148	65,679,178	88,844,935	114,237,028	139,885,956	165,794,331
Years	1	2	3	4	5	6	7	8	9	10



### 5.0 Fiscal Impact Capital Revenues - Tables 10

Martin County's Land Development Regulations established that implementing impact fees is a preferred method of regulating land development. The County's impact fees for the Project are as follows: (a) \$1,938,306 for roads, (b) \$241,167 public buildings, (c) \$382,826 law, (d) \$248,899 fire rescue, (e) \$556,881 for parks, (f) \$159,696 for conservation, (g) \$129,852 for libraries, and (h) an administration fee of \$54,864. In addition, the residential unit school impact fee is \$1,236,528. The estimated impact fee for the Project is \$4,949,019.

Table 10								-	-		
The Ranch											
Fiscal Impact - Capital Rev											
	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	Total
Capital Revenues											
Road		1,102,082	223,746	179,248	133,150	133,150	133,150	11,260	11,260	11,260	1,938,306
Public Buidings		91,040	31,756	29,981	26,879	26,879	26,879	2,584	2,584	2,584	241,167
Law		161,537	63,999	49,860	32,770	32,770	32,770	3,040	3,040	3,040	382,826
Fire Rescue		101,091	32,996	30,236	25,796	25,796	25,796	2,396	2,396	2,396	248,899
Parks		88,870	88,870	88,870	88,870	88,870	88,870	7,888	7,888	7,888	556,881
Conservation		25,294	25,294	25,294	25,294	25,294	25,294	2,644	2,644	2,644	159,696
Libraries		20,568	20,568	20,568	20,568	20,568	20,568	2,148	2,148	2,148	129,852
Schools		194,953	194,953	194,953	194,953	194,953	194,953	22,270	22,270	22,270	1,236,528
Admin Fees		23,857	7,308	6,361	5,300	5,300	5,300	479	479	479	54,864
Total Capital Revenue	-	1,809,293	689,491	625,371	553,580	553,580	553,580	54,708	54,708	54,708	4,949,019
Source of Capital Revenues											
Country Homes > 2,301 SF		498,871	498,871	498,871	498,871	498,871	498,871	-	-	-	2,993,228
Golf Cottages 1,101 to 2,300 SF		54,708	54,708	54,708	54,708	54,708	54,708	54,708	54,708	54,708	492,376
Club House/ 1,000 SF		304,101	-	-	-	-	- '	-	-	-	304,101
Range House/1,000 SF		76,025	-	-	-	-	-	-	-	-	76,025
Racquet Club/1,000 SF		208,526	-	-	-	-	-	-	-	-	208,526
Community Gathering Area							ľ			•	_
Buildings/1,000 SF		71,791	107,686	71,791	-	-	-	-	-	-	251,268
Golf Courses #1 Per Hole		186,724	-	-	-	-	-	-	-	-	186,724
Golf Courses #2 Per Hole		186,724	-	-	-	-	-	-	-		186,724
Tennis Courts		95,066	-	-	-	-	-	-	-	-	95,066
Pickle Ball Courts		95,066	-	-	-	-	-	-	-	-	95,066
Padel Courts		31,689	-	-	-	-	-	-	-	-	31,689
Residential Multi-Slip Docking		-	28,224	-	-	-	-	-	-	<u>-</u>	28,224
Total Capital Revenue		1,809,293	689,491	625,371	553,580	553,580	553,580	54,708	54,708	54,708	4,949,019



### 6.0 Fiscal Impact School District - Table 11

Table 11 presents the fiscal impact on the Martin County School District for elementary, middle, and high schools. The Project satisfies the fiscal impact neutrality standard. Revenues generated by the Project exceed the costs needed to provide the student stations required by the Project's school enrollment. The Project exceeds the fiscal impact neutrality standard by \$25.4 million.

Table 11												
The Ranch												
Fiscal Impact - School District												
	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	Total
Students Generated by Dwelling Unit Type (Cumulative)		47	26	25	44						53	
Single-Family Homes Detached	8	17 17	26 26	35 35	44	53 53	53 53	53 53	53 53	53 53	53	
Total	8	1/	26	35	44	53	53	53	53	53	53	
Residential Units (Cumulative)												
	25	55	85	115	145	175	175	175	175	175	175	
Single-Family Homes Detached Total	25	55	85	115	145	175	175	175	175	175	175	
Total	25	33	85	115	145	1/5	1/5	1/5	1/5	1/5	1/5	
Students Per School (Cumulative)												
Elementary School Students		9	13	18	23	28	28	28	28	28	28	
Middle School Students		3	4	5	7	8	8	8	8	8	8	- :
High School Students		5	8	11	14	17	17	17	17	17	17	
Total Students (FTE)	_	17	25	34	44	53	53	53	53	53	53	
	-	1/	23	34	44	33	33	33	33	33	33	
Cumulative Total Students												
Education Capital Revenues and Expenditure												
	:5											
Capital Revenues	254.625	550 444	1 111 057	4 720 507	2 250 520	2 000 047	2 224 200	2 660 040	2 700 040	2 742 605	2 704 422	20 004 504
Ad Valorem -Education Capital Improvement	251,625	559,111	1,114,867	1,730,597	2,358,529	2,998,847	3,331,209	3,669,919	3,706,619	3,743,685	3,781,122	26,994,504
State Sources - Capital Projects	- 254 525	1,901	2,796	3,802	4,920	5,927	5,927	5,927	5,927	5,927	5,927	48,980
Total Ad Valorem - Capital Improvement & State Source	251,625	561,012	1,117,663	1,734,399	2,363,449	3,004,774	3,337,136	3,675,846	3,712,545	3,749,611	3,787,048	27,043,484
Developer Contribution	-	-	-	-	-	-	-	-	-	-	-	
Total Capital Revenues	251,625	561,012	1,117,663	1,734,399	2,363,449	3,004,774	3,337,136	3,675,846	3,712,545	3,749,611	3,787,048	27,043,484
Comital Francish												
Capital Expenditures												
Land Cost Per Student		26.447	26.447	25.4.47	26.447	26.447						420 722
Elementary School Students Middle School Students		26,147 5,639	26,147 5,639	26,147 5,639	26,147 5,639	26,147 5,639	-	-	-	-	-	130,733 28,193
	,	21,030					-	-	-	-	-	
High School Students Total Students (FTE)	-	52,816	21,030 52.816	21,030 52,816	21,030 52,816	21,030 52.816	-	-	-	-	-	105,152 264,078
Capital Cost Per Student Station *	-	52,810	52,810	52,810	52,810	52,810	-	-	-	-	-	204,078
Elementary School Students		130,733	130,733	130,733	130,733	130,733		,	<b>,</b>		-	653,667
······································		28.193	28.193	28.193	28,193	28.193	-	-	-	-	-	140,964
Middle School Students	-								-			
High School Students Total	-	105,152 264,078	105,152 264,078	105,152 264,078	105,152 264,078	105,152 264,078	-	-	-	-	-	525,759 1,320,391
	-	204,078	204,078	204,078	204,078	204,078	-	-	-	-	-	1,320,391
Capital Transportation Per Student		1.118	1.644	2,236	2.893	3,485	3,485	2 405	3,485	3,485	3,485	10 240
Vehicle & School Bus	-	318,012	318,538	319,129	319,787	3,485	3,485	3,485 3,485	3,485	3,485	3,485	18,346 1,602,815
Total Capital Expenditures	-	318,012	318,338	319,129	319,787	320,379	3,485	3,485	3,485	3,485	3,485	1,002,815
Fuence Conited Boussium	251 625	242.000	799.125	1 415 200	2.042.002	2.004.205	2 222 654	2 (72 204	2 700 000	2.746.126	2 702 502	2F 440 CC0
Excess Capital Revenues	251,625	243,000	/99,125	1,415,269	2,043,662	2,684,395	3,333,651	3,672,361	3,709,060	3,746,126	3,783,563	25,440,669



### IMPORTANT NOTICE CONCERNING "FISCAL IMPACT ANALYSIS REPORT"

### 1. Fiscal Impact Analysis Report ("FIAR")

Certain portions of the FIAR have various sections of the analysis that contain forecasted financial performance based upon several current and projected market conditions. These conditions are subject to numerous risks and uncertainties that are not determined now. Each section of the FIAR contains forecasted data. While presented with numerical specificity, projected information of the type furnished above incorporates estimates and assumptions that are inherently subject to significant economic and competitive uncertainties and contingencies, which are difficult to predict and many of which are beyond the FLS' control. Accordingly, there can be no assurance that such estimates and assumptions will be accurate, and the actual results may be significantly higher or lower than those set forth.

### 2. Actual Results May Differ from FIAR

Due to various risks and uncertainties, actual results may differ from those projected in the FIAR. Accordingly, the FIAR is meant only to serve as a guide and cannot be relied upon as to the reasonableness of the underlying facts or assumptions. This FIAR does not contain and is not to be construed as legal, business, investment, or tax advice.

### 3. The Fishkind Litigation Services Inc. (FLS) Has No Duty to Update FIAR

The FIAR is current only as of December 2023. Following the delivery of this report, FLS expectations of results may change. FLS may come to believe that the FIAR is no longer accurate. FLS shall not have any obligation to update any corrections or revisions to the FIAR contained herein, even if the FLS believes the forward-looking analysis is no longer accurate. FLS does not intend to update or otherwise revise the FIAR to reflect circumstances existing after the date when made or to reflect the occurrence of future events, even if any or all the assumptions underlying the projections are shown to be in error. FLS assumes no responsibility for the accuracy or validity of the FIAR.

