



APPLICATION FOR APPOINTMENT COUNTY BOARDS, COMMITTEES, TASK FORCES

◆ **PLEASE PRINT** ◆

INDUSTRIAL DEVELOPMENT AUTHORITY

Check One: ☒ Mr. ☐ Mrs. ☐ Ms. ☐ Miss ☐ Dr.

Name: DONALD G BARBER JR

Residence Address: 3500 S KANNAH HWY #155, STUNNY FL 34994
Street - City - Zip Code

Mailing Address: SAME
(if different) Street - City - Zip Code

Commission District in which you reside: 2nd Staff will complete.

☒ Are you a registered voter in Martin County? ☒ Yes ☐ No

Are you available year round to attend meetings? ☒ yes ☐ no If no, what months are you available?

Telephone numbers: daytime: 777-1876 alternate: 872-2763 alternate: _____
Area Codes are considered 772 unless you note otherwise.

EMAIL: DONBARBER@DONBARBER.NET

Have you ever pled guilty or "no contest" to a crime, been convicted of a crime, had adjudication withheld, prosecution deferred, been placed on probation, received a suspended sentence or forfeited bail in connection with any offense (except minor traffic violations)? Please show all convictions, including driving while intoxicated (DUI) convictions. ☐ yes ☒ no If yes, please provide the following information:

TYPE OF OFFENSE	DATE	PLACE (City, State)	SENTENCE OR FINE

A conviction record does not necessarily disqualify you for consideration. Factors such as age at time of offense, nature of violation, and rehabilitation will be considered.

EDUCATION/EXPERIENCE: A resume is recommended to be attached containing this and any other information that would be helpful to the Board in evaluating your application. Resume or letter of qualifications attached? ☒ yes ☐ no

Education: FOUR-YEAR COLLEGE DEGREE

→ CONTINUED →

Employment Experience: 25+ YEARS OF SUPPLY CHAIN/PURCHASING/
PROCUREMENT EXPERIENCE

Other experience you feel would be helpful to the Board in making this appointment: _____

PREVIOUS PROFESSIONAL ROLLS HAVE INCLUDED SUPPLIER
DEVELOPMENT RESPONSIBILITIES

Community Experience and Affiliations: NONE

Other County Boards/Committees/Task Forces on which you have served: NONE

Do you or any member of your immediate family work for Martin County or hold a position that might conflict with your duties for this Board/Committee/Task Force? If yes, please explain: _____

NO

REFERENCES: Please list two references:

SEE ATTACH

- Applicants may be required by State Law and County Ordinance to file a Financial Disclosure Statement as part of the appointment process.
- Under penalties of perjury, I declare that I have read the foregoing and that the facts stated in it are true. (Pursuant to Section 92.525 Florida Statutes, falsifying this application is a Third Degree Felony punishable by up to five years imprisonment and up to a \$5,000 fine.)
- Florida law prohibits an advisory board member from doing business with its agency (The County). Section 112.313(3) and (7), Fla. Stat.

→ Signature: _____

Date: AUG 7, 2018

Applications must be filed with Martin County Administration, 2401 SE Monterey Road, Stuart, Florida 34996 **by Friday, August 17**, 2018. All information submitted becomes public record. If you have any questions, please call (772) 221-1352 or send email to dgordon@martin.fl.us.

DON BARBER, C.P.M., A.P.P., CM, CPIM, C.A.M., CPSM
3500 South Kanner Highway #155
Stuart FL 34994
772-777-1876 Home (Florida)
donbarber@donbarber.net

SUMMARY:

Supply Chain/Purchasing/Procurement/Sourcing professional with experience in the machinery, aerospace & defense, metals, oil & gas, fire safety systems, automotive, forestry products, pulp & paper, and chemical industries. Proven track record in cost reduction, improving supplier performance and quality, and team productivity. Experience includes ABS, AS9100, ISO 9001, ISO 14001, Nadcap, OHSAS 18001 and QS9000/TS16949 standards; and CMS, COMPASS, JD Edwards, Jobscope, JUMBO, Marcam, Maximo, Oracle, SAP, SBSS, Symphony and TRANS4M business enterprise software systems. International experience. Holder of several professional certifications.

EXPERIENCE:

Regional Supply Chain Manager, Kanoo Machinery Division, Yusuf Bin Ahmed Kanoo Company Limited, Dammam, Kingdom of Saudi Arabia, Distribution (Sep 2015 – Nov 2017) Contract assignment with the most profitable division of the largest family owned company in the Middle East. Scope included regional responsibilities for the Kingdoms of Bahrain and Saudi Arabia, and the United Arab Emirates.

Management Consultant, Middle East Propulsion Company Ltd, Riyadh, Kingdom of Saudi Arabia, Aerospace & Defense (Jul 2014 – Jul 2015) Contract assignment with the leading provider of military jet engine overhaul and remanufacturing services in Saudi Arabia, and supporting the propulsion needs of the Royal Saudi Air Force.

Jan-Jul 2015 Contracts & Legal Affairs Manager

Jul-Dec 2014 Supply Chain/Contracts Manager

Supply Chain Manager, Cobham Mission Systems, Davenport IA, Aerospace & Defense (Feb 2012 – Nov 2013) Selected for a newly created leadership role with the international leader in hose & drogue aerial refueling systems to support a rapidly expanding Air Refueling value stream recently relocated to the Davenport facility, one of Cobham's 14 primary locations.

- Implemented a functional supply chain organization resulting in improved expertise among assigned personnel, more effective supervisory oversight, and an organizational alignment consistent with supported customer functions.
- Instituted comprehensive weekly team reviews tracking key performance metrics resulting in record improvements in multiple performance areas for the value stream.
- Developed automated products resulting in standardized buyer work products and reduced record maintenance requirements.

- Developed and implemented supplier metrics resulting in 95 percent reduction in the number of late purchase order lines and a 96 percent reduction in the number of late purchase order days – both within a ten month period – and achieved record highs in supplier on-time in-full rates.
- During the second half of 2012 achieved a 41 percent reduction in the number of supplier long lead-time items and a 24 percent overall reduction in supplier lead-times.
- During the first half of 2013 reduced the supplier defective parts per million rate by 46 percent and the rate of early supplier deliveries by 51 percent.
- In less than two years reduced the number of active suppliers by 14 percent and increased the average spend per supplier by 27 percent.
- Achieved 108 percent of the 2012 strategic business unit savings plan. Achieved 467 percent of the 2013 savings plan in the first ten months.
- Emphasized professional development resulting in a workforce with 30 percent of assigned personnel having at least one professional certification and another 30 percent actively working towards professional certification.

Purchasing Manager, Constellium (formerly Alcan) Rolled Products Ravenswood LLC, Ravenswood WV, Aluminum (Jun 2009 – Feb 2012) Selected as the third purchasing manager within a year to lead the indirect purchasing activities for a 900-person aluminum plate and rolling mill representing the largest US-based operation for a European-based multi-national company.

- Implemented a commodity based purchasing organization resulting in improved expertise among assigned personnel. Reduced organizational levels within the department. Established an investment recovery function where none previously existed.
- Reversed a year-long pattern of declining supplier performance. Implemented a monthly supplier rating system and other initiatives resulting in record high supplier performance improvements.
- Revised the inventory management processes for Stores material that reduced on-site inventories by 1.3 million while increasing order fill rates to 98 percent.
- Achieved 129 percent of the 2010 savings goal in spite of an overly restricted reporting process and achieved 226 percent of the 2011 savings goal.
- Implemented a contract management program. Formalized undefined ad hoc agreements. Instituted structured process of addressing the plant's on-going needs for indirect goods and services.
- Developed a comprehensive Business Continuity Plan for the relocation of key plant functions to an off-site location that would be furnished, equipped and staffed within 48 hours of a labor dispute.
- Restored credibility to the purchasing function. Resolved long-standing commercial disputes.

Senior Procurement Manager, Halliburton, Duncan OK, Oil & Gas Services (Feb 2007-Mar 2009) Selected as the first procurement professional to lead a 48-person team for Halliburton's oldest and largest manufacturing center. Also supported the Duncan Technology Center, the Duncan Energy Institute and provided US-based international purchasing services for more than 70 non-US Halliburton facilities around the globe enabling Halliburton to be one of the world's largest providers of products and services to the energy industry.

- Managed an annual spend of nearly 650 million dollars at one point growing at an annual rate of 54 percent and representing 12 percent of the entire Halliburton spend for production material.
- Revitalized the professional development program. Increased the number of Certified Purchasing Managers from one to 22 in less than two years – more than three times the national average.
- Reversed a year-long pattern of declining supplier performance. Implemented a monthly supplier rating system and other initiatives resulting in repeat increased supplier performance records for the manufacturing center, and was only center to meet 2008 corporate-wide supplier performance goals.
- Reduced the number of late supplier lines by 85 percent and total supplier lateness by 96 percent.
- Instituted a comprehensive monthly team review process tracking key performance metrics resulting in month-over-month records in multiple key areas for the manufacturing center.

Director of Purchasing, Tyco Safety Products, Marinette WI, Fire Suppression (Apr 2006-Feb 2007) Lead purchasing professional for the world's leader in fire suppression systems, including fire extinguishers and hand line units; pre-engineered restaurant, vehicle, and industrial systems; and a complete line of dry chemical, foam, and gaseous extinguishing agents.

- Filled buyer positions vacant for up to 14 months within the first 90 days of assignment.
- Reduced the fall-out rate for supplier communications from 70 percent to less than one-half percent.
- Integrated the corporate strategic sourcing team into local supplier management efforts. Ended the traditional 'hands-off' disconnected approach of the local sourcing organization.
- Successfully underwent both an ISO 9001 recertification audit and ISO surveillance audit with no discrepancies noted. Underwent nine other audits conducted by various national and international approval agencies associated with the fire suppression industry with no items noted.
- Developed basic reporting for supplier spend, production material usage, and supplier performance.
- Established a data driven monthly supplier performance rating system which increased supplier performance by more than 57 percent in the first five months of implementation.

Division Purchasing Manager, Innertech, division of Intier Automotive Interiors of America Inc (an operating unit of Magna International Inc), Nashville IL, Automotive (Aug 2002-Apr 2006) Selected as the first purchasing manager for a rapidly growing manufacturing division expanding to four production facilities utilizing the Toyota Production System.

- Reversed growth trend in production material costs. Established climate of constant cost reduction. Achieved multi-year multi-million dollar savings across multiple commodity lines.
- Integrated the supplier development function. Established a data driven supplier-rating system resulting in measurable reductions in the number of supplier quality, delivery and response issues.
- Absorbed a geographically separated corporate based program buyer function. Achieved a buyer-to-dollar spend ratio two and half times average for industrial manufacturing operations.
- Established a world-class training matrix. Assigned personnel earned the Certified Purchasing Manager (C.P.M.) professional certification at three times the national average.

Director, Member Purchasing Programs, Packaging Machinery Manufacturers Institute, Arlington VA, Manufacturers Association (Aug 2001-Jan 2002) Established and managed an industrial group purchasing organization. Function discontinued after events of September 11.

Director, MROLink Corporation (formerly IndustrialAmerica.com LLC), Reston VA, Internet Commerce (Jun 2000-Jan 2001) In-house subject matter expert providing purchasing and materials management expertise to an e-commerce company. Operations discontinued when funding was withdrawn.

Materials Management Team Leader, Potlatch Corporation, The, Warren AR, Forest Products (Mar 1999-Jun 2000) Regional staff member for the corporate Purchasing Shared Services (PSS) function for the Arkansas Region. Provided specialized expertise to three site-level PSS functions providing day-to-day purchasing, industrial stores (industrial supply), receiving and investment recovery services to one paperboard mill, two softwoods lumber mills, one hardwood lumber mill, and two short-line railroads. Responsible for developing and implementing best practices in support of upgrading and improving customer support throughout the region. Often called upon to provide extraordinary assistance requiring unique attention or expertise.

- Regional site-level functions routinely lead the corporation. Overall the region experienced active inventories at a level more than 50 percent of corporate average, inventory turns exceeded corporate average by more than 47 percent, and lead times were less than 84 percent of corporate average.

- Revised process used for the determination of reorder points and reorder quantities for industrial stores materials, resulting in a 71 percent reduction in purchasing workload and a 43 percent reduction in total acquisition and carrying costs.

- Authored a complete corporate-wide standardization program for indirect material incorporating elements of both the regional and plant purchasing and materials management functions, the corporate-wide electronic mail system, and the existing supplier base and national contract structure.

Bosch Braking Systems Corporation, subsidiary of Robert Bosch GmbH, Automotive (1997-1999)

Senior Buyer, Clarksville TN (Feb 1998-Mar 1999) Reestablished basic plans and programs for a purchasing function operating at a 73 percent increase in activity over the previous year.

Purchasing Manager, Frankfort OH (Mar 1997-Jan 1998) Reworked the local agreement structure. Efforts resulted in cost savings of over quarter million dollars identified and implemented.

Stores Supervisor, James River Corporation, Kalamazoo MI, Pulp & Paper (1995-1996) Managed an industrial stores account with more than eleven thousand line items for a state of the art paperboard manufacturing facility. Hired to bring order to a rapidly growing operation.

Stores Foreman, Amoco Polymers, Marietta OH, Engineered Polymers (1990-1995) Managed an industrial stores account with more than ten thousand line items for a one of a kind facility producing engineered polymers. Hired to bring order to a rapidly growing operation.

Commissioned Officer, United States Air Force, Vandenberg Air Force Base CA (1985-1989)

CERTIFICATIONS:

- Certified Purchasing Manager (C.P.M.) designation (recertified Aug 2013)
- Accredited Purchasing Practitioner (A.P.P.) designation (recertified Nov 2014)
- Certified Manager (CM) designation (certified Jun 2002)
- Certified in Production and Inventory Management (CPIM) designation (recertified Jun 2012)
- Certified Administrative Manager (C.A.M.) designation (certified Jul 2002)
- Certified Professional in Supply Management (CPSM) designation (recertified Dec 2014)

EDUCATION:

- Fairmont State College, West Virginia (Regents BA Degree, 1984)

MEMBERSHIPS:

- Member, Institute for Supply Management
- Member, APICS
- Life Member, Air Force Association
- Life Member, American Mensa Ltd

DON BARBER, C.P.M., A.P.P., CM, CPIM, C.A.M., CPSM, CPSD **3500 S Kanner Hwy 155**
(772)777-1876 **donbarber@donbarber.net** **Stuart FL 34994**

REFERENCES:

Cobham Mission Systems era:

DellaNeve, Nicholas, MBA, Future Associate, A.T. Kearney, 5559 Via Marina, Buffalo NY 14221, 716-308-9892 Cell, ndellaneve@gmail.com. Former Continuous Improvement Analyst at the Cobham Davenport facility.

Haase, Don, CPIM, CSCP, Materials Manager, ACCIONA Windpower North America, 601 Fawcett Drive, West Branch IA 52358, 319-333-8207 Cell, dhhaase16@gmail.com. Former direct report and Materials Manager for the Mission Equipment strategic business unit at the Cobham Davenport facility.

Harvey, Katrina "Trina", CPSM, Buyer III, Bridgestone North America, 2000 Bandag Drive, Muscatine IA 52761, 563-262-1478, harveytrina@bfusa.com. Former direct report and Purchasing Manager with the Mission Equipment strategic business unit at the Cobham Davenport facility.

Hawes, Rachel, Buyer II, Bridgestone North America, 2000 Bandag Drive, Muscatine IA 52761, 563-262-1481, 563-262-1428 Fax, hawesrachel@bfusa.com. Former indirect report and Lead Buyer with the Mission Equipment strategic business unit at the Cobham Davenport facility.

Kluge, Glenn, CPSM, Manager of Supply Chain Optimization, Trinity Logistics Corporation, 3216 East 35th Street Court, Davenport IA 52807, 563-459-6230 Office, 309-944-1707 Home, gkluge@trinityscs.com. Immediate Past President of ISM-Quad Cities Inc, the leading supply chain organization in the Quad Cities area.

McCullough, Matt, Quality Manager, Geneva Plant, HNI Corporation, 2368 East Highway 22, Muscatine IA 52761, 563-272-6862, 563-468-9954 Cell, McCulloughM@honcompany.com. Former Value Stream Manager with the Life Support strategic business unit at the Cobham Davenport facility and former interim Quality Manager for the entire Cobham Davenport facility.

Miller, Sara, Human Resources Manager, Norfolk Iron and Metal Company, 101 Norfolk Iron Drive, Durant IA 52747, 563-785-6943, 563-271-0350 Cell, smiller@norfolkiron.com. Former Human Resources Generalist for the Cobham Davenport facility.

Powell, Nichole, Buyer II, Bridgestone North America, 2000 Bandag Drive, Muscatine IA 52761, 563-262-1479, Powellnichole@bfusa.com. Former indirect report and Lead Buyer with the Mission Equipment strategic business unit at the Cobham Davenport facility.

Scrima, Dorian, Inventory Lead, Everlane Inc, 2170 Folsom Street, San Francisco CA 94110, 917-573-0310, scrima@gmail.com. Former Business Unit Lead at the Cobham Davenport facility.

Slay, L Craig, Inventory Planning Specialist, Rockwell Collins, 400 Collins Road NE, Cedar Rapids IA 52498, 319-263-1210, 319-430-3390 Cell, larry.slay@rockwellcollins.com. Former

Senior Production Planner for the Mission Equipment strategic business unit at the Cobham Davenport facility.

Thumann, Dawn, President/Founder, LAUNCH Training and Development Solutions LLC, 1867 Bridle Lane, Muscatine IA 52761, 563-272-8284, launchtraining@yahoo.com. Former Training Specialist for the Cobham Davenport facility.

Wall, John, General Manager, Amphenol Military Aerospace, 40-60 Delaware Avenue, Sidney NY 13838, 661-350-7676, john@johnwalljr.com. Former immediate supervisor and Director of Mission Equipment at the Cobham Davenport facility.

White, Bill, Supply Chain Manager, L-3 Communications, 90 Nemco Way, Ayer MA 01432, 978-784-1905, 774-276-5028 Cell, bill.g.white@L-3com.com. Former peer and Director of Supply Chain for multiple Cobham Defense Electronics Systems facilities.

Wolf, Matt, Project Manager, New Product Development, The HON Company, 200 Oak Street, Muscatine IA 52761, 563-299-5260 Cell, wolfm@honcompany.com. Former indirect report and Advance Procurement Buyer with the Mission Equipment strategic business unit at the Cobham Davenport facility.

Constellium (formerly Alcan) Rolled Products Ravenswood LLC era:

Farmer, Thomas J, Chief Financial Officer, Metra, 547 West Jackson Boulevard, Chicago IL 60661, 312-322-6420, 312-296-7452 Cell, tfarmer@metrarr.com. Former contractor providing specialized financial expertise to Constellium (formerly Alcan).

Felty, Donna, PHR, Managing Partner, AgentHR Recruiting Group, 304-945-9055, 304-532-3871 Cell, dfelty@argpeople.com. Former Senior Staffing Supervisor & EEO/AAP Administrator for Constellium (formerly Alcan) and the human resources professional handling my recruitment for Alcan.

Gaard, Thomas C, Vice President and Controller, International Project Development and Asset Management, Aloca Inc, 201 Isabella Street 4K10, Pittsburgh PA 15212, 412-553-1324, 412-973-3108 Cell, Thomas.Gaard@alcoa.com. Former Chief Financial Officer at Constellium (formerly Alcan).

Goosman, Tim, General Manager, Applied Industrial Technologies, 400A Rayon Drive, Parkersburg WV 26101, 304-422-5478, 304-485-3631 Cell, tgoosman@applied.com. Primary contact for key supplier Applied Industrial Technologies while at Constellium (formerly Alcan).

Lager, Mel, Founder & President, The Paladin Group Inc, Post Office Box 5804, Chattanooga TN 37406-0804, 304-964-2127 Cell, mel.lager@thetexaspaladin.com. Former immediate supervisor and Chief Executive Officer at Constellium (formerly Alcan).

Simon, Jim, C.P.M., Retired, 22919 East Eaglebend Lane, Liberty Lake WA 99019, 509-995-2555 Cell, jssimoniii@yahoo.com. Former Purchasing Manager at Alcan.

Taylor, Sherry D, CPSM, C.P.M., A.P.P., Sourcing Specialist, Thermo Fisher Scientific, 401 Millcreek Road, Marietta OH 45750, 740-374-1849, 740-374-1845 Fax, sherry.taylor@thermofisher.com. Former direct report and Purchasing Agent at Constellium (formerly Alcan).

Velez, Joe, Seeking Opportunities, 5142 Hamilton Court, Davenport IA 52807, 563-340-2030 Cell, joe.v.velez@gmail.com. Former immediate supervisor and Supply Chain Director at Alcan.

Walcutt, Will, Accountant, Bureau of Public Debt, United States Department of the Treasury, 200 Third Street Room 102, Parkersburg WV 26101, 304-480-5150, 304-480-5112 Fax, willy.walcutt@bpd.treas.gov. Former direct report and Purchasing Agent at Constellium (formerly Alcan).

Weber, Paul, Director of Supply Chain, Aleris International Inc, 25825 Science Park Drive Suite 400, Cleveland OH 44122, 216-650-1159, paul.weber@aleris.com. Former peer and Director of Supply Chain Management at Constellium (formerly Alcan).

Weddle, Mary M, Sourcing Specialist, Thermo Fisher Scientific, 401 Millcreek Road, Marietta OH 45750, 740-376-2852, mary.weddle@thermofisher.com. Former direct report and Senior Purchasing Agent at Alcan.

Halliburton era:

Gatewood, Dan A, CPSM, SCMP, Supply Chain Manager, Devon Energy Corporation, 20 North Broadway, Oklahoma City OK 73102, 405-228-8750, 405-234-2619 Fax, dan.gatewood@dvn.com. Former Senior International Sourcing Lead at Halliburton.

Veazie, Bob, President, People Powered Leadership LLC, 710 NW James Place, Corvallis OR 97330, 541-760-2951, Organizationaleffectiveness@msn.com. Published author and management consultant to Halliburton.

Woods, Patrick S (Pat), CPSM, C.P.M., CPIM, Founder, Supply Chain Education Inc, 2033 West McDermott Road Suite 320-191, Allen TX 75013, 214-310-3038, patwoods@supplychaineducation.com. Instructor for a variety of supply chain related courses provided to a number of different Halliburton locations. Also currently the Immediate Past President of the Institute of Supply Management Dallas affiliate.

Tyco Safety Products era:

Bey, Dean M, Senior Manager, Mission Assurance & Quality, Raytheon Company Integrated Air and Missile Defense, 350 Lowell Street, Andover MA 01810, 978-470-7770, 508-561-5487 Cell, Dean_M_Bey@raytheon.com. Former Plant Manager at Tyco.

Jaeger, Mick, Global Commodity Manager, Tyco International, One Stanton Street, Marinette WI 54143, 715-732-3577, mijaeger@tycoint.com. Former direct report.

Meyer, Jeremy, Director of US Pole Sales, McFarland Cascade, a Stella-Jones Company, 1640 East Marc Avenue, Tacoma WA 98421, 715-441-0878 Cell, 608-237-2409 Fax, jmeyer@stella-jones.com. Former direct report and Buyer at Tyco.

Innertech, division of Intier Automotive era:

Blair, Thomas C, CPSM, C.P.M., CSCP, CSSGB, Retired, 741 North Harrison Street, Trenton IL 62293, 618-972-7477 Cell, tcblair54930@gmail.com. Former purchasing agent at Nascote Industries, a sister division of Innertech.

Reinsma, Jeff, Portfolio Leader, Johns Manville, 717 17th Street, Denver CO 80202, 303-978-2606, 303-809-7428 Cell, Jeff.Reinsma@jm.com. Primary contact for a former supplier to the closed Mount Pleasant, Tennessee, Innertech facility.

Scibienski, Bernard P (Bernie), Director, HRB & Associates, 13102 Pinehurst Lane, Grand Blanc Township MI 48439, 810-695-5120, 616-292-4729 Cell, bscibienski@outlook.com. Former Director of Purchasing at Magna International.

Weems, Everett C, CPSM, C.P.M., Supervisor of Purchasing and Contracts, Wolf Creek Nuclear Operating Corporation, 1550 Oxen Lane NE, Burlington KS 66839, 620-364-4160, 620-364-4154 Fax, evweems@wcnoc.com. Former direct report.

Packaging Machinery Manufacturers Institute era:

Elgin, Margaret (Maggie) A, PhD, Principal, Elgin & Associates, 9701 Hillridge Drive, Kensington MD 20895, 301-717-2995, 240-684-2403 Fax, margaret.elgin@verizon.net. Former Director of Education and Workforce Development at the Packaging Machinery Manufacturers Institute.

MROLink Corporation (formerly IndustrialAmerica.com LLC) era:

Moyer, Charles A (Chuck), Chief Executive Officer, Ryan Herco Flow Solutions, 3010 North San Fernando Boulevard, Burbank CA 91504, 248-224-6565 Cell, chuck@moyer.com. Former immediate supervisor and Vice President Product Development at MROLink Corporation (formerly IndustrialAmerican.com).

O'Reagan, Kevin P, President, Clarent Group Inc, 5808 Grosvenor Lane, Bethesda MD 20814, 301-525-1055, kpo@clarentgroup.com. Former immediate supervisor and Vice President Project Management at MROLink Corporation (formerly IndustrialAmerican.com).

Potlatch Corporation era:

Gill, Harriet, Agent, Shelter Insurance, Post Office Box 929, McGehee AR 71654, 870-222-3078, 870-222-6758 Fax, hgill@agent.shelterinsurance.com. Former Site Team Leader at the largest Potlatch facility in the Arkansas Region.

Bosch Braking Systems Corporation era:

Lumsden, Ron, Automation Manager, US Farathane Corporation, 2700 High Meadow Circle, Auburn Hills MI 48326, 248-754-7000x1012, 248-894-7870 Cell, rlumsden@usfarathane.com. Former immediate supervisor and Plant Manager at the now closed Frankfort, Ohio, facility.

Yoke, Richard, SPHR, Labor Relations Manager, Babcock & Wilcox, 91 Stirling Ave, Barberton OH 44203, 216-536-9653 Cell, rmyoke@babcock.com. Former Human Resources Manager at the now closed Frankfort, Ohio facility.

Amoco Polymers era:

Buzzard, Hugh, Retired, 413 Wooster Street, Marietta OH 45750, 740-373-8677, bluecolt66@gmail.com. Past President of the Mid-Ohio Valley Chapter of the National

Association of Purchasing Management when I served as Chairman of the chapter's 1994 trade show, the Mid-Ohio Valley Supplier Exhibition.

Fought, Larry, Sales Manager, Valtronics Inc, Post Office Box 490, Ravenswood WV 26164, 304-273-5356, 304-532-2154 Cell, 304-488-8321 Alternate Cell, 304-273-2531 Fax, foughtl@valtronics.com. Past President of the Parkersburg/Marietta Section of the Instrumentation, Systems, and Automation Society.

Goosman, Tim, General Manager, Applied Industrial Technologies, 400A Rayon Drive, Parkersburg WV 26101, 304-422-5478, 304-485-3631, tgoosman@applied.com. Account manager for key supplier Bearings Inc (now Applied Industrial Technologies) while at Amoco.

United States Air Force era:

McGee, Glenn W, Retired, 29542 Windsor Lane, Harvest AL 35749, 256-230-3700, gmcgee442@gmail.com. President of the Missile Heritage Foundation when I served as the foundation's Public Affairs Director while stationed at Vandenberg Air Force Base, California, and now retired from the US Air Force.

Speir, Donald R, AFJROTC Midland High School, 906 West Illinois, Midland TX 79701, 432-689-5102, 432-689-1142 Fax, dspeir@midlandisd.net. Project Officer with the Missile Heritage Foundation when I served as the foundation's Public Affairs Director while stationed at Vandenberg Air Force Base, California, and now retired from the US Air Force.

Prior to contacting references please allow me the courtesy of advising them in advance as to when they may be contacted and by whom.