



INFORMATION FOR APPOINTMENT TO COUNTY BOARDS, COMMITTEES, TASK FORCES

◆ PLEASE PRINT ◆

AGRICULTURE AND NATURAL RESOURCES ADVISORY COMMITTEE

Entity You Represent:

- ☐ Treasure Coast Chapter of the Florida Nursery, Growers, and Landscape Association
☐ Martin County Farm Bureau
☐ Florida Cattleman's Association, Martin County
☒ Localecopia
☐ Port Salerno Commercial Fishing Dock Authority
☐ Audubon of Martin County
☐ Florida Oceanographic Society
☐ Martin County Chapter of the Florida Native Plant Society
☐ National Estuary Program
- ☐ If Alternate for ANY check here

Check One: ☒ Mr. ☐ Mrs. ☐ Ms. ☐ Miss ☐ Dr.

Name: Geoffrey Sagrans **Incumbent** RECEIVED
By Donna Gordon at 3:11 pm, Jan 08, 2019

Residence Address: 6081 Francis Street Jupiter, FL 33458
Street/City/Zip Code

Mailing Address: _____
(if different) Street/City/Zip Code

Telephone numbers: daytime: (561) 512-3429 alternate: _____ alternate: _____
~Area Codes are considered 772 unless you note otherwise.

EMAIL: Geoffrey.Sagrans@localecopia.org

Have you ever pled guilty or "no contest" to a crime, been convicted of a crime, had adjudication withheld, prosecution deferred, been placed on probation, received a suspended sentence or forfeited bail in connection with any offense (except minor traffic violations)? Please show all convictions, including driving while intoxicated (DUI) convictions. ☐ yes ☒ no If yes, please provide the following information:

TYPE OF OFFENSE	DATE	PLACE (City, State)	SENTENCE OR FINE

A conviction record does not necessarily disqualify you for consideration. Factors such as age at time of offense, nature of violation, and rehabilitation will be considered.

The Martin County Board of County Commissioners retains the right to remove, at will, any appointee to a Board or Committee with or without cause.

→ CONTINUED →

EDUCATION/EXPERIENCE: A resume is recommended to be attached containing this and any other information that would be helpful to the Board in evaluating your application. Resume or letter of qualifications attached? ☒ yes ☐ no

Education: See Resume

Employment Experience: See Resume

Other experience you feel would like the Commission to know about you: _____

Community Experience and Affiliations: _____

Other County Boards/Committees/Task Forces on which you have served: _____

Do you or any member of your immediate family work for Martin County or hold a position that might conflict with your duties for this Board/Committee/Task Force? If yes, please explain: N/A

REFERENCES: Please list two references:

Amy Preston (Palm Beach County Schools) (727) 504-7217

Michael Wallander (Karpoc Group) (561) 371-9022

- Applicants may be required by State Law and County Ordinance to file a Financial Disclosure Statement as part of the appointment process.
- Under penalties of perjury, I declare that I have read the foregoing and that the facts stated in it are true. (Pursuant to Section 92.525 Florida Statutes, falsifying this application is a Third Degree Felony punishable by up to five years imprisonment and up to a \$5,000 fine.)
- Florida law prohibits an advisory board member from doing business with its agency (the County). Section 112.313(3) and (7), Fla. Stat.

→ Signature:  Date: 1/08/2019

Applications must be filed with Martin County Administration, 2401 SE Monterey Road, Stuart, Florida 34996 by Friday, January 18, 2019. All information submitted becomes public record. If you have any questions, please call (772) 221-1352 or send email to dgordon@martin.fl.us.

GEOFFREY M. SAGRANS, C.P.M., C.F.B.E, FMP, MCFE

6081 Francis Street, Jupiter, FL 33458

(561) 512-3429 * FAX (561) 746-3234

EMPLOYMENT HISTORY

03/08-Current LOCALECOPIA, Jupiter, FL

President / Chairperson of the Board / Founder

As President of Localecopia, 501C3, I help to provide overall organizational direction. For the non-profit parent company, I am directly involved in membership/sponsorship activities, the monthly newsletter, and the *Localecopia Lecture Series*. In 2010 launched Localecopia subsidiary, *Localecopia Marketplace, L3C*, to distribute local products to local consumers. The Marketplace currently services hotels, restaurants, country clubs, as well as providing fresh produce to 33 school districts in the state of Florida.

12/04-Current THE BREAKERS HOTEL & RESORT, Palm Beach, FL **Asst. Director of Materials Management**

In my current position, I oversee the procurement functions of the Materials Management Division for the Breakers Hotel. Source operating supplies and F&E. Directly involved in \$50 million dollars in hotel operating expenses. Indirectly involved in \$35 million dollars in hotel capital expenditures. Oversee all Receiving, Warehouse and Mailroom operations in the absence of the Director of Materials Management. Over \$7 million dollars in documented cost savings diligence. Direct liaison to our partner GPO organization.

07/06-07/07 THE FLORIDA CULINARY INSTITUTE, West Palm Beach, FL

Chef Instructor

Part time chef instructor brought aboard to teach the FCI Bachelors Program during the transitioning of chef instructors. Also, fill in as needed by the school. Continue to teach one class every other semester at the Breakers Hotel for the visiting Purchasing and IT Essentials FCI class. Involved with the school during my primary employment with The Breakers Hotel.

5/04-11/04 H & H Purchasing Services, LLC, Palm Beach Gardens, FL

Director of Operations

Brought aboard for this six month period to automate and streamline the operations for this outsourced purchasing company. During this period: moved the company online by creating a full service procurement website, designed and developed the model for H & H diversification into the medical procurement business, automated the customer rebate tracking process, worked with the CEO and company Director on the budgeting process based on business avenues and created written standard operating procedures for their business operations.

2/01-5/04 THE BREAKERS HOTEL & RESORT, Palm Beach, FL **Food and Beverage Purchasing Manager**

Worked directly with the food and beverage departments of this Mobil Four Star, AAA Five Diamond hotel. Responsible for the acquisition of food and beverage products for this \$50 million dollar per year division. I worked directly with vendors concerning: pricing, rebates, products and deliveries. Member of the work team responsible for automating the Materials Management function for the entire hotel.

10/99-2/01 PINNACLE HOSPITALITY, Fort Lauderdale, FL

Installation Manager

Programmed restaurant and hotel foodservice computer systems for the *PosiTouch* point of sales systems sold by the company. Also, trained employees and management on using the system for such functions as: front-of-the-house input, inventory control, labor management, and property-specific programming.

6/98 – 8/98 U.S. FOODSERVICE, Riviera Beach, FL

FIU Internship – Buyer

Purchased food products for Florida schools, national accounts, and street business for this \$55,000,000 per year food distribution center. Maintained \$1,200,000 of inventory on a consistent basis.

7/97 – 3/98 WYNDHAM GARDEN HOTEL, Overland Park, KS

Assistant Director of Food & Beverage

Assisted Food and Beverage Director. Responsibilities included, but were not limited to: overseeing café, lounge, roomservice and banquet operations; maintaining corporate-approved standard operating procedures.

1/97 – 5/97 PALM BEACH GARDENS HOLIDAY INN, Palm Beach Gardens, FL

Asst. Dir., Food & Beverage

As assistant to the Food and Beverage Director, duties included overseeing day-to-day operations of: a full-service lounge, 130-seat restaurant, and all on-premises banquet operations. Assisted in closing the Sage-managed property for renovations and franchise reconstruction.

9/96 - 12/96 GARDEN GRILL; HARRISBURG-HERSHEY HOLIDAY INN, Grantville, PA

Restaurant Manager

Responsible for this 150-seat, full-service hotel restaurant. Duties included: hiring, firing, management and training of staff members. Also served as MOD on a weekly basis.

While at Florida International University (Undergraduate):

8/95 – 5/96 LAURENZO'S ITALIAN MARKET, North Miami, FL

Independent Contractor/Assistant Manager

While at Culinary Institute of America:

2/94 – 7/94 KINGSMILL RESORT, Williamsburg, VA

CIA Internship - **Roundsman**

While at Palm Beach Community College:

1/92 – 1/93 BAYSIDE CATERING, INC., Jupiter, FL

Owner/Operator

10/91 – 4/92 ADMIRALS COVE, Jupiter, FL

Line Cook/Banquet Cook

While at Jupiter High School:

5/89 – 10/91 SINCLAIRS RESTAURANT, Hilton Hotel, Jupiter, FL

Line cook/Banquet Cook

5/88 – 9/88 HARDEE'S, Tequesta, FL

Day Cook/Night Cook

EDUCATION

Florida Atlantic University – Certificate – Purchasing and Supply Chain Management
Completed 5/08

Florida International University – Masters Program – Hospitality and Food Service Management
Graduated 8/99 with Masters in Hospitality & Food Service Management (4.0 GPA) *summa cum laude*

Florida International University – Bachelors Program – Hospitality Management
Graduated 8/96 with Bachelor of Science – Hospitality Management (3.9 GPA) *summa cum laude*

The Culinary institute of America
Graduated 3/95 with Associate of Occupational Studies – Culinary Arts (3.7 GPA) *magna cum laude*

Palm Beach Community College
Graduated 4/93 with Associate of Arts – Business Administration (3.4 GPA) Honors

MISCELLANEOUS ASSIGNMENTS/EVENTS/AWARDS:

- Certified Purchasing Manager (C.P.M.) – Institute For Supply Management
- Certified Food and Beverage Executive (C.F.B.E.) – American Hotel & Lodging Association
- Certified Food Safety Manager – National Registry of Food Safety Professionals
- Food Management Professional (FMP) – National Restaurant Association
- Master Certified Food Executive (MCFE) – International Food Services Executives Association
- Certified Forklift Operator and Trainer – Safety Council of Palm Beach County, Inc.
- Contributing Columnist – Hotel Food and Beverage Executive Magazine
- National Website Blogger – Hotel Food and Beverage Executive Magazine
- Member – Hotel Food and Beverage National Hotel F & B Council
- Advisory Board Member - Slow Food Glades to Coast
- Advisory Board Member – Martin County Agriculture and Natural Resources Advisory Committee
- Advisory Board Member – Earth Fare Community Advisory Board (PBG, FL Store Opening)
- Member - The Florida Agriculture & Nourishment Collaborative (Treasure Coast Food Bank)
- Founding Advisory and Leadership Board – Hotel Food and Beverage Leadership Association
- Past Member – Institute of Supply Management (National) – Gold Coast Chapter (Local)
- Past Member – Hospitality Supply Management Forum – Institute of Supply Management
- Past Member – Everest University School of Hospitality Program Advisory Committee
- Member – Lincoln Culinary Institute (formerly Florida Culinary Institute) Program Advisory Board
- Member – Palm Beach County School District Wellness Task Force
- Participant: 2008 Hotel Food and Beverage Executive Roundtable Discussion
- Concept Development Team – Zen 5 Restaurant
- Chief Concept Developer – Localecopia
- Localecopia Monthly Newsletter Producer – 2009- Current
- Florida International University - Teaching Assistant – Food/Beverage Purchasing and Recreational Foods
- Proficient in the Agilysys / Stratton Warren Materials Management Software
- Opening Team – The Breakers Hotel Green Market
- Jupiter-Tequesta Athletic Association - Volunteer Soccer Coach – 2007-2017
- FYSA "F" Licensed Coach – 2010 – Current
- Volunteer – Habitat for Humanity of Palm Beach County
- Cordon d'Or Culinary Academy Award Winner - 'Sustainability' on the Florida Scene – Localecopia
- Cordon d' Or Culinary Academy Awards Judges Circle - 2013

- Various Radio Shows – Radio Green Earth and Florida Forum (NPR Radio Shows) and Our Greener World (Seaview Radio)
- Various Television Spots – On the Town in the Palm Beaches
- Guest Educational Lectures – Florida International University (Purchasing and Restaurant Management Classes)
- Panel Member – Agilysys, Inc. 2011 & 2013 Industry User Conference – Meet The Users
- Selection Committee Member - 2013 Economic Council William T. Dwyer Awards For Excellence In Education
- Selection Committee Member – Palm Beach County Schools School-Related Employee of the Year – 2016 - Current
- Panel Member – Palm Beach County Hotel & Lodging Association – Allied Members' Reverse Trade Show
- Education Committee Member – Palm Beach County Chapter of the Florida Restaurant & Lodging Association
- Lecturer – USDA Foreign Agricultural Service – Cochran Fellowship Program – Supply Chain Management Guest Lecture at Florida International University