

First Amendment to the Vesta Solutions Service Order Agreement No. 1
Exhibit A
Vesta Solutions Service Order Agreement No. 1

ATTACHMENT 1
PRICING SCHEDULE

SUMMARY
VESTA® ROUTER AND VESTA® NEXT DATA SERVICE

County	2016 U.S. Census Population Estimate	Non-Recurring Charge (NRC) per Person	NRC/Advance Payments Total	Monthly Recurring Charge (MRC) per Person	MRC Total
Martin County, FL	158,701	\$2.40	\$380,882.40	\$0.06	\$571,323.60

NRC AND/OR ADVANCE PAYMENTS
SCHEDULE OF PAYMENTS

NON-RECURRING CHARGES/ADVANCE PAYMENTS		Total Amount
MILESTONES (Options)		
1. Contract Execution – 100%		\$380,882.40
2. Contract Execution – 50% Installation Completion – 50%		N/A
3. Other (Agreed to by the Parties)		N/A
SUBTOTAL (NRC/ADVANCE PAYMENTS)		\$380,882.40

MONTHLY RECURRING CHARGES (MRC)
SCHEDULE OF PAYMENTS

REGULATED SERVICES				
	Monthly Rate Per Person Served	Monthly Rate Total	Number of Months	Total Amount (Initial Term) 5 Years
9-1-1 Emergency Services				
<i>Transitional</i>				
9-1-1 Tabular Routing + 9-1-1 ANI				N/A
9-1-1 ALI Database (DB) Services + DB Management				N/A
9-1-1 Network Elements				N/A
9-1-1 Tabular Routing + 9-1-1 ANI 9-1-1 ALI Database (DB) Services + DB Management 9-1-1 Network Elements	\$0.06	\$9,522.06	60*	\$457,058.88*
<i>Geospatial</i>				
i3 Geospatial Routing				N/A
ECRF/LVF Service				N/A
i3 Logging Service				N/A
9-1-1 Network Elements				N/A
Location Database (LDB)				N/A
OPTIONAL SERVICES				
VESTA® NEXT Data Delivery Service				N/A
VESTA® 9-1-1 as a Service (see next page)				N/A
SUBTOTAL (MRC)				\$571,323.60

TOTALS – NRC/ADVANCE PAYMENTS AND MRC

SUBTOTAL – NRC/ADVANCE PAYMENTS	\$380,882.40
SUBTOTAL – MRC	\$457,058.88*
* County shall not be obligated to pay MRC from the thirteenth (13th) month through the end of the twenty-fourth (24th) month from the Regulated Services Commencement Date. County shall resume payment of MRC commencing on the twenty-fifth (25th) month from the Regulated Services Commencement Date through the end of the Initial Term.	
TOTAL AMOUNT	\$837,941.28

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OPTIONAL SERVICES
VESTA® 9-1-1 AS A SERVICE
SCHEDULE OF PAYMENTS

NON-RECURRING CHARGES (NRC)

NON-RECURRING CHARGES	Per PSAP/Per Position	Number of PSAPs/Positions	Total Amount
1. VESTA 9-1-1 Backroom (Per PSAP) - Contract Execution – 100%			N/A
2. VESTA Local Survivability (Per PSAP) - Shipment of Equipment to PSAP – 100%			N/A
3. VESTA 9-1-1 PSAP (Per Position) - Shipment of Equipment to PSAP – 100%			N/A
4. VESTA CommandPOST (Per Position) - Shipment of Equipment to PSAP – 100%			N/A
SUBTOTAL (NRC/ADVANCE PAYMENTS)			N/A

MONTHLY RECURRING CHARGES (MRC)

OPTIONAL SERVICES (VESTA 9-1-1 as a Service)	Monthly Rate Per Position	Number of Positions	Monthly Rate Total	Number of Months	Total Amount (Initial Term)
REQUIRED ITEMS					
VESTA 9-1-1 CPE					N/A
OPTIONAL ITEMS					
VESTA Local Survivability (per PSAP)					N/A
VESTA Analytics					N/A
VESTA Map Local - Basic					N/A
VESTA Map Local - Premium					N/A
VESTA Activity View					N/A
VESTA Heads-Up Display					N/A
VESTA Phone CommandPOST					N/A
VESTA SIP					N/A
Incentive – Prepayment (Annual)					
SUBTOTAL (MRC)					
A LA CARTE ITEMS					
			Price/Training	Number of Trainings	Total Amount
VESTA 9-1-1 Admin. Standard training					N/A
VESTA 9-1-1 Admin. Complex training					N/A
VESTA 9-1-1 Agent training					N/A
VESTA 9-1-1 Agent TTT					N/A
VESTA Analytics Admin. training					N/A
VESTA Activity View training					N/A
VESTA 9-1-1 SMS Admin. Delta training					N/A
VESTA 9-1-1 SMS Agent Delta training					N/A
VESTA 9-1-1 SMS TTT Delta training					N/A
VESTA 9-1-1 SIP Phone training					N/A
VESTA Map training					N/A
Cutover Coaching					N/A
SUBTOTAL (A La Carte)					
TOTALS – NRC, MRC and A La Carte Items					
SUBTOTAL – NRC					N/A
SUBTOTAL – MRC					N/A
SUBTOTAL – A La Carte Items					N/A
TOTAL AMOUNT					N/A