

September 15, 2020

RFP2020-3179 COLLECTION OF SOLID WASTE & RECYCLABLE MATERIALS



RFP2020-3179 SOLID WASTE & RECYCLABLE MATERIALS TIMELINE

2019

Nov. 18	RFP Broadcasted on DemandStar
Dec. 04	Mandatory Pre-Proposal Meeting
Dec. 12	Addendum #1 posted to DemandStar
Dec. 12	Changed Proposal Due Date to Feb. 19, 2020 & Commencement Date to Apr. 1, 2021
Dec. 30	Deadline for Written Questions

2020

Jan. 13	Addendum #2 posted to DemandStar
Feb. 11	Addendum #3 posted to DemandStar
Feb. 19	Proposals Due & List of Proposers posted to DemandStar
Mar. 11	Selection Committee Shortlist Meeting
Mar. 13	Shortlist Ranking & Individual Score Sheet posted to DemandStar
Mar. 25	Presentations Due from Shortlisted Companies
Apr. 10	Email sent to Presenters delaying Presentations due to COVID-19
Jun. 05	Emails sent to Presenters regarding Best and Final Offers (BAFO) & Presentations
Jul. 27	Reminder Email to Presenters regarding BAFO & Presentations
Jul. 29	BAFOs Due from Shortlisted Companies
Aug. 26	Presentations Done & Score Sheet Recommendation of Award posted to DemandStar

RFP SCORING CRITERIA

General Qualifications & Experience	=	10
Past Performance	=	10
Plan for Providing Service	=	20
Capabilities & Resources	=	10
Price	=	50
TOTAL	=	<u>100</u>

SCORING EXPLANATION

- Each member of the Selection Committee evaluated each Proposal and awarded points for each criterion, except Price
- The Points for Price were provided by the Purchasing Division pursuant to the RFP.

INDIVIDUAL SCORING

Malina Colasuonno			Don Donaldson			James Gorton		
FCC	Waste Management	Waste Pro	FCC	Waste Management	Waste Pro	FCC	Waste Management	Waste Pro
9	10	10	8	10	9	7	10	8
9	10	9	8	10	8	8	9	7
20	20	20	13	20	10	13	20	10
8	10	10	8	10	8	8	10	9
50	38	48	50	38	48	50	38	48
96	88	97	87	88	83	86	87	82
2	3	1	2	1	3	2	1	3

Jeremy Covey			Allen "Greg" Schommer		
FCC	Waste Management	Waste Pro	FCC	Waste Management	Waste Pro
10	10	10	9	10	9
8	9	8	10	10	7
16	18	16	19	20	16
8	9	8	9	10	9
50	38	48	50	38	48
92	84	90	97	88	89
1	3	2	1	3	2

Section I - Total 50%	Colasuonno	Covey	Donaldson	Gorton	Schommer
General Qualifications & Experience	WM/WP	WM/WP	WM	WM	WM
Past Performance	WM	WM	WM	WM	FCC/WM
Plan for Providing Service	FCC/WM/WP	WM	WM	WM	WM
Capabilities & Resources	WM/WP	WM	WM	WM	WM
Section II - 50%					
Pricing	FCC	FCC	FCC	FCC	FCC

INDIVIDUAL SCORING
HIGHEST POINT RECIPIENTS



AGGREGATE SCORING

Individual Scores Totaled to
Designate Each Member's...

- First Place
- Second Place
- Third Place

	FCC	WM	WP
1st Place	2	2	1
2nd Place	3	0	2
3rd Place	0	3	2

AGGREGATE SCORING RESULTS*

** Point distribution fixed by formula*

PRICING

Vendor	Total Bid	Annual Single Family Residential Assessment	Per Pick-up*
FCC	\$15,784,998	\$312.97	\$1.50
WM	\$20,745,767	\$384.20	\$1.85
WP	\$16,363,200	\$324.20	\$1.56

* FY'20 - \$1.51

STAFF RECOMMENDATION

Move that the Board authorize the Chair to execute the Solid Waste Franchise Agreement with the number one ranked proposer, FCC, as recommended by the final ranking of the selection committee.

Or

Move that the Board review, score, and rank the proposals (BAFOs) based on the criteria in the RFP and then authorize the Chair to execute the Solid Waste Franchise Agreement with the top-ranked proposer, as determined by the Board.

QUESTIONS?