APPLICATION FOR APPOINTMENT – Martin County Business Development Board – Please Print

Check One: ☑ Mr. □ Mrs. □ Ms. □ Miss □ Dr.	
Name: Thomas H. Munhollen	RECEIVED By Donna Gordon at 7:48 am, Jun 21, 2
Residence Address: 4130 SW Egret Pond Terr	Palm City 34990 Street/City/Zip Code
Mailing Address: <u>Same</u> (if different)	Street/City/Zip Code
Commission District in which you reside: Staff will com	plete.
Are you available year round to attend meetings? ☑ yes ☐ no If no	o, what months <u>are</u> you available?
Telephone numbers: daytime: 244-2213 alternate: 901-652 ~Area Codes are considered 772 unless you note otherwise.	-575D alternate:
EMAIL: tmunhollen@ United way martin ore	<u> </u>
Have you ever pled guilty or "no contest" to a crime, been convicted of prosecution deferred, been placed on probation, received a suspended se with any offense (except minor traffic violations)? Please show all intoxicated (DUI) convictions. ☑ yes ☐ no If yes, please provide the follows:	f a crime, had adjudication withheld, entence or forfeited bail in connection convictions, including driving while
TYPE OF OFFENCES: DUI	
DATES:1 1990	
PLACES (city/state): Attanta, GA	
SENTENCES OR FINES: Noto - driving school & court a	०भेद
A conviction record does not necessarily disqualify you for consideration offense, nature of violation, and rehabilitation will be considered. The Commissioners retains the right to remove, at will, any appointee to a cause.	on. Factors such as age at time of the Martin County Board of County
EDUCATION/EXPERIENCE: A resume is recommended to be a other information that would be helpful to the Board in evaluating you of qualifications attached? □ yes □ no	our application. Resume or letter
Education: BIE (Industrial Engineering) Aubor	in University 1979
SEE RESUME	

Employment Experience: Stell RESUME
Other experience you feel would like the Commission to know about you: Since moving to
the wonty in 2015, I have been very active in the local chambers
and Several non-profils.
Community Experience and Affiliations: LEADERSHIP Martin County Class 78
Other County Boards/Committees/Task Forces on which you have served:
Do you or any member of your immediate family work for Martin County or hold a position that might conflict with your duties for this Board/Committee/Task Force? If yes, please explain:No
REFERENCES: Please list two references: Carol Hauwaart-Diez
Joe Connelly
 Applicants may be required by State Law and County Ordinance to file a Financial Disclosure Statement as part of the appointment process. Under penalties of perjury, I declare that I have read the foregoing and that the facts stated in it are true. (Pursuant to Section 92.525 Florida Statutes, falsifying this application is a Third Degree Felony punishable by up to five years imprisonment and up to a \$5,000 fine.) Florida law prohibits an advisory board member from doing business with its agency (The County). Section 112.313(3) and (7), Fla. Stat.
Signature: Thomas & Munholler Date: 6/17/2021

Applications must be filed with Martin County Administration, 2401 SE Monterey Road, Stuart, Florida 34996 by Friday, June 18, 2021. All information submitted becomes public record. If you have any questions, please call (772) 221-1352 or send email to dgordon@martin.fl.us.

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Thomas H. Munhollen

4130 SW Egret Pond Terr Palm City, FL 34990 901-652-5750

email: tmunhollen@unitedwaymartin.org

SUMMARY

Over 40 years of experience as both a corporate staff member and commissioned sales professional ranging from large international firms to smaller privately held corporations. Proven sales ability to open new accounts and service existing clients. Excellent personal, communication and technical skills.

CAREER HISTORY

United Way of Martin County

Stuart, FL

Business Development Coordinator

2/2021-present

Working with local for profit and nonprofit entities to become involved or more involved with UWMC through employee giving via payroll deductions, corporate gifts, sponsorships and volunteering

Cares Act Coordinator (part time)

8/2020-2/2021

Coordinated with local agencies and county administration to process request for funds for rent/mortgage/utility payments for individuals impacted by COVID-19, also processed request for payment to food vendors from food pantries providing food to individuals impacted by COVID-19

Stuart/Martin County Chamber of Commerce

Stuart, FL

Membership Sales

2/2020-6/2020

Salary plus commission sales professional for the Chamber increasing membership also working with existing members to renew their membership

ELB Consulting

Palm City, FL

Business Development

2016-2020

Commissioned 1099 sales professional for consulting firm offering fully engineered tax services including cost segregation, 179D, 45L and R&D

- Developed mixed media marketing materials
- Gave presentations to single industry and mixed professional groups

Aflac

Palm City, FL

Benefits Coordinator

2015-2016

Commissioned 1099 sales professional for supplemental insurance selling to small businesses and individuals

Banes Capital/Shay Financial

Memphis, TN

Senior Vice President-Sales

2012-2015

Commissioned sales professional for Investment Banking firms selling fixed income securities (bonds) to institutional investors (Banks, S&L's, and Credit Unions)

- Over 100 new accounts opened during career
- Over \$2.0mm in gross commissions in last 5 years

Vining Sparks/ICBA Securities

Memphis, TN

Senior Vice President-Sales

1998-2011

Commissioned sales professional for Investment Banking firms selling fixed income securities (bonds) to institutional investors (Banks, S&L's, and Credit Unions)

- Provided asset liability models and consultations on a quarterly basis.
- Recognized for most new accounts opened in 2000.

The Equitable/AXA

Memphis, TN

Agent

1996-1998

Selling investment and insurance products to individuals and businesses

Federal Express

Memphis, TN

Project Engineer

1989-1996

Involved in strategic and tactical projects for various divisions (domestic and international ground operations, customs clearance, etc.)

TransDesigns

Woodstock, GA

General Manager, Furniture Division

1985-1988

Full profit and loss responsibility for furniture division of decorating firm

Exide Battery Company

Atlanta, GA

Industrial Engineer

1983-1985

Classic I.E. responsibilities in a automotive battery manufacturing plant

Douglas and Lomason

Carrollton, GA

Industrial Engineer

1983

Classic I.E. responsibilities in a automotive parts manufacturing plant

United Parcel Service

Kenner, LA

Industrial Engineer

1979-1982

Classic I.E. responsibilities supporting ground operations

COMMUNITY INVOLVEMENT

Stuart/Martin County Chamber of Commerce-volunteer ambassador

- Ambassador of the month 8 times
- Ambassador of the year 2017, 2018
- President's Award winner 2019

Martin County LEADERSHIP Class 28

Hobe Sound Chamber of Commerce

Molly's House volunteer

Place of Hope volunteer

United Way Citizen Review Panel

Member of at least 3 professional networking groups

EDUCATION

Auburn University 1975-1979

Auburn, AL

Bachelor of Industrial Engineering

Professional Securities Licenses Series 7 and 63 (lapsed)

Life and Health Insurance Licenses (lapsed)

Certified Arborist (lapsed)