

APPLICATION FOR APPOINTMENT – Martin County Library Board of Trustees – Please Print

Check One: ☒ Mr. ☐ Mrs. ☐ Ms. ☐ Miss ☐ Dr.

RECEIVED

By Donna Gordon at 12:50 pm, Aug 04, 2021

Name: Cory Weiner

Residence Address: 6656 SE Woodmill Pond Lane Stuart FL 34997
Street - City - Zip Code

Mailing Address: _____
(if different) Street - City - Zip Code

Commission District in which you reside: 4th Staff will complete.

Are you available year round to attend meetings? ☒ yes ☐ no If **no**, what months **are** you available?

Telephone numbers: daytime: 561 613 3955 alternate: _____ alternate: _____
~ Area Codes are considered 772 unless you note otherwise.

EMAIL: weiner.cory@aol.com

Have you ever pled guilty or "no contest" to a crime, been convicted of a crime, had adjudication withheld, prosecution deferred, been placed on probation, received a suspended sentence or forfeited bail in connection with any offense (except minor traffic violations)? Please show all convictions, including driving while intoxicated (DUI) convictions. ☐ yes ☒ no If yes, please provide the following information:

TYPE OF OFFENCES: _____

DATES: _____

PLACES (city/state): _____

SENTENCES OR FINES: _____

A conviction record does not necessarily disqualify you for consideration. Factors such as age at time of offense, nature of violation, and rehabilitation will be considered. The Martin County Board of County Commissioners retains the right to remove, at will, any appointee to a Board or Committee with or without cause.

Length of time lived in Florida? 35 years

Involvement with the Martin County Library System to date: Regular patron @
Blake Hobe + Morgade

→ CONTINUED →

Why do you wish to serve on the Library Board of Trustees? Libraries are my favorite place. I dislike the public usage libraries for internet exclusively. - Martin has excellent resources.

What, in your opinion, is the real purpose for having a public library system in the community? Continuing ed - free - for taxpayer - + ancillary such as book clubs & live educational events.

EDUCATION/EXPERIENCE: A resume is recommended to be attached containing this and any other information that would be helpful to the Board in evaluating your application. Resume or letter of qualifications attached? ☒ yes ☐ no

Education: Bachelor Politics FAU

Employment Experience: see attached bio.

Other experience you feel would be helpful to the Board in making this appointment: _____

Martin Construction Industry Boardmember. Familiar with trustee ship - + Sunshine Laws + Fiduciary Responsibilities

Community Experience and Affiliations: Volunteer Economic analysis to - Commissionboard.

Other County Boards/Committees/Task Forces on which you have served: CILB 2020 president

Do you or any member of your immediate family work for Martin County or hold a position that might conflict with your duties for this Board/Committee/Task Force? If yes, please explain: NA

REFERENCES: Please list two references:

Kevin Sharkey CILB Vice Chairperson
Scott Bruhn - Asst Martin County Building Department

→ CONTINUED →

- Applicants may be required by State Law and County Ordinance to file a Financial Disclosure Statement as part of the appointment process.
- Under penalties of perjury, I declare that I have read the foregoing and that the facts stated in it are true. (Pursuant to Section 92.525 Florida Statutes, falsifying this application is a Third Degree Felony punishable by up to five years imprisonment and up to a \$5,000 fine.)
- Florida law prohibits an advisory board member from doing business with its agency (the County). Section 112.313(3) and (7), Fla Stat.

→ Signature: _____

Date: 3 August 2021

Applications must be filed with Martin County Administration, 2401 SE Monterey Road, Stuart, Florida 34996 **by Friday, August 13, 2021**. All information submitted becomes public record. If you have any questions, please call (772) 221.1352 or send email to dgordon@martin.fl.us.

Overview

Analyze — identify — recommend complex improvement opportunities using finance + project management + continuous improvement to deliver better KPI (key performance indicators) — revenue, cost-benefit efficiencies, worker productivity, downtime / revenue leakage. Meet goals aligned with business unit / stakeholder plans.

Past roles: GM, ad-hoc project mgr, vice president — New York Stock Exchange public corporations \$4B in size (3) & small business under \$9M revenue. **Industry exp:** Telecomm, IT, financial tech, risk / insurance, information publishing + data + analytics, private equity operating company / start-up (2).

Technical Skill Set

- ★ ERP - Salesforce, Dynamics, Oracle Platform, CRM / Analytics,
- ★ Root-Cause + Finance B/E Analysis
- ★ Business Analyst Certified
- ★ Flow / VSM-Charting Project Status
- ★ Exp. Reporting to EVP – Partner / Vendors / Outside Consultants
- ★ *Six-Sigma* Project Management Certified

Experience

C/I Dir., Atlantic Partners (\$30M transaction volume private equity group divided into three portfolio companies.) 2016 - 2018

- ★ Follow-through on operational + working capital + IT improvement opportunities for max customer ROI. Gap analysis + troubleshoot IT assets + revenue cycle to meet revenue targets + forecasts.
- ★ Applied *Six-Sigma* (DMAIC) to turnaround lagging revenue process + outcome mapping + **KPI measuring + process improvements.**

Continuous Improvement Programs, Linear Intellectual Capital Project (Analyzing medium-sized orgs < \$70M. Analyzing + recommending economic action items for business clients — **1)** revenue improvement opportunity **2)** IT + human resource cost improvement (operational efficiency) **3)** worker cross-training 2011 – Present

- ★ Cash flow savings **\$101K in first 30-day Kaizen** (sales person C/I training) event – 2017.
- ★ Improve customer retention program + **lower acquisition cost.** (Adopting affiliated consultant (IBM model) + "affiliate" (Amazon.com model) VS mass market spend.) Reduce IT downtime, vendor expenses.

VP Sales, National Financial Partners Highland (Formerly NYSE: NFP) (New York Stock Exchange-traded \$1.3B financial tech firm.) 2002 – 2010

- ★ Operations Excellence, IMG Capital Management, (\$24M transaction volume back-end fin-technology.)
- ★ Project Mgr, Revenue Cycle, BISYS Group (NYSE: BSG – acquired by Citigroup), (\$550M risk / B2B services.)

Project Manager, Citizens Telecomm (Present-Day Frontier Telecommunications NASDAQ: FTR) (\$4.3B publicly-traded broadband, voice, TV services.)

Donna Gordon

From: weinercorey@aol.com
Sent: Wednesday, August 4, 2021 12:27 PM
To: Donna Gordon
Subject: Re: Library Board of Trustees
Attachments: SKM_C30821080411200.pdf

**Caution: This email originated from an external source.
Be Suspicious of Attachments, Links, and Requests for Login Information**

Dear Ms. Gordon -- Please see my application attached.

Please note ** I should have updated it before printing, but just do not use it much. Within my resume / bio -- C/I is an abbreviation for *Continuous Improvement*.

That is a significant interest to the parties evaluating my application -- based on letters c d and e under the scope of duties defined in the description page.

Fiduciary C/I, identify improvement opportunities, future needs, risk management etc etc -- are all incorporated within my commercial sector / corporate experience over the last 20 years.

They match up nicely with articles c, d and e under your description summary.

For any clarification asked of me by the deciding parties -- I am available to call you any time. Thank you -- Corey Weiner in Stuart.

Corey Weiner Linear Intellectual Capital Project by Florida Scientific
<https://rumble.com/c/c-433125>
[linkedin.com/in/weinercorey](https://www.linkedin.com/in/weinercorey)
(561) 613-3955 Tel