

**MARTIN COUNTY, FLORIDA
SUPPLEMENTAL MEMORANDUM**

TO: Honorable Members of the Board of County Commissioners **DATE:** September 22, 2021

VIA: Taryn G. Kryzda, MPA, CPM
County Administrator

FROM: Krysti L. Brotherton, CPPB
Purchasing Manager

**SUBJECT: CONTRACTS THAT MEET THE THRESHOLD FOR BOARD
APPROVAL \$1 MILLION OR GREATER**

A. CONTRACTS OVER \$1,000,000 - Per Board direction, contracts valued at \$1,000,000 or more require approval by the Board of County Commissioners.

- 1. PHIPPS PARK RENOVATIONS PHASE II (RE-BID) (RFB2021-3316)** – The complete project scope includes, but is not limited to: the construction of compacted asphalt millings drive aisles, construction of concrete sidewalks, installation of storm pipes and drainage structures, installation of exfiltration trenches, excavation of new retention ponds, installation of two sanitary lift stations, installation of water mains, installation of sewer laterals, installation of low pressure sanitary force mains, installation of rip-rap bank stabilization, landscaping installation, tree relocations, dock design, dock construction, and other incidental work as shown and specified in the Contract Documents.

Project was publicly bid (bid tabulation attached).

Fiscal Impact: Project is in the adopted FY 2021 Capital Improvement (CIP) and is funded by a Florida Inland Navigation District (FIND) grant, American Rescue Plan Act (ARPA) Infrastructure, Impact Fees, and Ad Valorem.

Recommended Action:

1. Move that the Board award the contract to the lowest responsive and responsible bidder, Ferreira Construction Southern Division Co., Inc. in the amount of \$3,271,794.75 (base bid only); and
2. Move that the Board approve the CIP revision to reflect the bid award; and
3. Move that the Board authorize the County Administrator or designee to execute any and all documents related to this request.

Per Board direction, all bidders have been notified of the recommendation of award and Board meeting date.

- 2. YARD TRASH PROCESSING, TRANSPORT & MANAGEMENT (RE-BID) (RFB2021-3340)** – The County owns a “Transfer Station and Recycling Center” (“Center”) located at 9101 SW Busch Street in Palm City, Florida 34990. The County’s property includes an area (“the Site”) that is used for the management of Yard Trash. The Site is approximately

BCC MEETING DATE: September 28, 2021
AGENDA ITEM: DEPT-2

1.4 acres in size, paved with asphalt, and located immediately north of the County's Transfer Station. The Selected Bidder (Contractor) will be allowed to use this area for receiving and shipping Yard Trash. The Site is located near an enclosed metal building ("Building") at the Center that is approximately 36,000 square feet in size and used for the management of construction and demolition debris. The approximate locations of the Site, Transfer Station, and Building are shown in the aerial photograph that is attached to the Agreement as Exhibit A.

Yard Trash is delivered to the Center by the County's franchisee (Waste Management Inc. of Florida ("WMIF")), other haulers, businesses, and residential customers. The County currently receives approximately 84,000 tons of Yard Trash each year at the Center. However, the amount of Yard Trash received at the Center can fluctuate as a result of various factors, including but not limited to hurricanes and population growth. Under the Agreement, all of the Yard Trash received at the Center will be delivered to the Contractor at the Site, but the County makes no other representations or guarantees concerning the quantity of Yard Trash that will be delivered to the Contractor. The Contractor shall be responsible for accepting, managing, and beneficially reusing all of the Yard Trash that is received at the Site, subject to the conditions in the Agreement.

This Request for Bid (RFB) was posted and advertised on June 23, 2021. Each Bidder was required to provide its price ("Rate") for providing its services to the County in compliance with the requirements in the Agreement. In general, the Contractor will transport the Yard Trash from the Site to an off-site location where the Yard Trash will be chipped, ground, or otherwise processed and used for a beneficial purpose. Among other things, the Contractor will be solely responsible for: (a) receiving and managing incoming Loads of Yard Trash; (b) loading the Yard Trash into its vehicles; (c) providing or arranging for the vehicles that will be used to transport the Yard Trash to an off-Site location; (d) Processing the Yard Trash; (e) using or arranging for the use of the Yard Trash in a beneficial manner; and (f) disposing of any material that cannot be beneficially reused. The Contractor shall pay all costs and expenses associated with these tasks. The Contractor shall be solely responsible for marketing, selling, or giving away all of the Yard Waste it receives from the County. The revenue generated by the sale of Yard Waste shall belong to the Contractor.

A copy of the proposed Agreement was included in the RFB. The Agreement provides that the County shall pay the approved Rate for each ton of Yard Trash that is removed from the Site, based on the outbound weights measured at the County's Scale House.

The initial term of the Agreement is for five (5) years and will expire on September 30, 2026. The Agreement may be renewed and extended, with the consent of both parties, for an additional four (4) years. Thus, the maximum potential duration of the Agreement is approximately nine and one-half (9.5) years.

The County received two (2) bids:

- Camo Farms, Inc. \$17.39/ton
- Interstate Recycling of Florida, LLC \$20.00/ton

BCC MEETING DATE: September 28, 2021
AGENDA ITEM: DEPT-2

County staff has carefully evaluated the bid amount, the means, methods, personnel and equipment that will be used by Camo Farms to comply with the requirements of the County's Agreement as well as the past performance of Camo Farms in comparable projects, including three local governments in Florida, and determined Camo Farms is the lowest, responsive and responsible bidder.

Fiscal Impact: The County is currently paying an average annual fee of \$1,722,000 (based on 84,000 tons per year at a rate of \$20.50/ton). The estimated annual savings to the County with the recommended Contract award is \$261,240 (approximate savings of \$1,306,200 over a five-year contract term).

This Agreement is funded with Tipping Fees and Annual Assessment fees for Solid Waste.

Recommended Action:

1. Move that the Board award the contract to the lowest responsive and responsible bidder, Camo Farms, Inc. at a cost of \$17.39/ton; and
2. Move that the Board authorize the Chair to execute the Agreement and Lease for Yard Trash Processing Services.

Per Board direction, all bidders have been notified of the recommendation of award and Board meeting date.

- 3. MARTIN DOWNS GENERATOR STORAGE BARN (RFB2021-3346)** – Project includes the construction of a 200' x 60' pre-engineered metal building with an adjacent coquina rock drive. The project also includes all associated grading, drainage, and landscaping work.

Project was publicly bid (bid tabulation attached).

Fiscal Impact: Project is in the adopted FY 2021 Capital Improvement Plan (CIP sheet attached) and is funded by Utilities Fees (Consolidated Utilities Fund).

A budget transfer in the amount of \$500,000 is needed from the Sanitary Sewer Lining CIP to the Emergency Generator Storage Building CIP to fund the bid award.

Recommended Action:

1. Move that the Board award the contract to the lowest responsive and responsible bidder, Ahrens Enterprises, Inc. (d/b/a AHRENS Companies) in the amount of \$924,234.00; and
2. Move that the Board approve a budget transfer of \$500,000 from the Sanitary Sewer Lining CIP project to the Emergency Generator Storage Building CIP project; and

BCC MEETING DATE: September 28, 2021
AGENDA ITEM: DEPT-2

3. Move that the Board approve the CIP revision to allocate additional funding for the project; and
4. Move that the Board authorize the County Administrator or designee to execute any and all documents related to this request.

Per Board direction, all bidders have been notified of the recommendation of award and Board meeting date.